

From the *Campidoglio* (Municipality of Rome) – 9 May 2014

The Mayor
RA/30174

ACEA S.p.A.
2, Piazzale Ostiense
00154 Roma

Subject: General Shareholders' Meeting of ACEA S.p.A. of 5 June 2014, submittal of the list of candidates for the position of Board Member.

With reference to the Meeting of ACEA S.p.A. called for 5 June 2014 to deliberate upon, *inter alia*, the appointment of the Board of Directors of the Company, as provided for by Item No. 5 of the Agenda, the undersigned Roma Capitale, in its quality as holder of a 51% interest in the capital stock of ACEA S.p.A., submits the following list of candidates, to be submitted to the vote of the abovementioned Meeting, according to the procedure set forth in Article 15 of the Articles of Association.

- 1. Catia Tomasetti**
- 2. Elisabetta Maggini (independent)**
- 3. Alberto Irace**
- 4. Paola Profeta (independent)**
- 5. Franco Paparella (independent)**
- 6. Salvatore Monni (independent)**
- 7. Fausto Valtriani (independent)**
- 8. Giovanni Campa (independent)**
- 9. Donatella Visconti (independent)**

The following documents are attached for each candidate:

- 1) Declaration of acceptance of the appointment, absence of grounds for ineligibility, incompatibility or forfeiture of the appointment, possession of the requirements of good standing and, where applicable, independence, respect of the limits to holding multiple offices;
- 2) *Curriculum Vitae* with list of the positions held;
- 3) Copy of an ID.

The quality of shareholder and the number of shares of ACEA S.p.A. hold by the writer are proven by relevant certification issued by the authorized intermediaries, attached hereto.

Prof. Ignazio R. Marino
[signature]

**Communication pursuant to Articles 23/24
of the Banca d'Italia/Consob measure of 22 February 2008, as amended.**

1. Intermediary in charge of the communication

ABI CAB
Denomination - ACEA S.P.A.

2. Participating intermediary, if different from above

ABIA (MT account No.)
Denomination

3. Date of request - 10/04/2014

4. Date of submission of the communication - 16/04/2014

5. Annual progressive No. - 1

6. Progressive number of the communication to amend/revoke (*)

7. Cause of the amendment (*)

8. Name of the person making the request, if different from the Holder of the financial instrument

9. Holder of the financial instruments

Surname or denomination - ROMA CAPITALE
Name
Tax ID - 02438750586
Municipality of birth
Province of birth
Date of birth
Nationality
Address - 1, PIAZZA DEL CAMPIDOGLIO
City - ROME
Country - ITALY

10. Financial instruments subjects of the communication:

ISIN - IT0001207098
Denomination: ACEA COMMON STOCKS

11. Amount of financial instruments subjects of the communication - 108.611.150

12. Constraint or notes on the financial instruments subject of the communication

Date
Date of establishment *or* amendment *or* extinction
Beneficiary of the constraint

13. Date of reference - 16/04/2014

14. Termination of efficacy - 12/05/2014

15. Exercisable right - DEP

16. Notes - CERTIFICATION FOR THE SUBMITTAL OF THE LIST FOR THE APPOINTMENT OF THE BOARD OF DIRECTORS OF ACEA S.P.A.

Signature of the intermediary

Acea S.p.A.

[Signature]

Rome, 6 May 2014

ACEA S.p.A.
Affari Legali e Societari
(Legal and Corporate Affairs)
2, Piazzale Ostiense
00154 Rome

**DECLARATION
FOR THE CANDIDACY TO THE POSITION OF BOARD MEMBER**

Acceptance of the candidacy, absence of grounds for ineligibility, incompatibility or forfeiture of the appointment, possession of the requirements of good standing and, where applicable, independence, respect of the limits to the holding of multiple offices, and a *Curriculum Vitae*

The undersigned Catia Tomasetti, born in Rimini on 17/12/1964, Tax ID TMSCTA64T57H294J

WHEREAS

- (i) The Shareholders' Meeting of ACEA S.p.A. is called on 5 June 2014 to deliberate, *inter alia*, on the appointment of the Members of the Board of Directors of the Company;
- (ii) His name as candidate to the office of Director was inserted in the list submitted by Roma Capitale pursuant to Article 15 of the Memorandum of Association of ACEA S.p.A.;

DECLARES

conscious of his own responsibilities in case of false declaration

- in case of appointment, to irrevocably accept the abovementioned office of Director,
- to hold all the requirements for taking on the abovementioned office as provided for by the Law and the Memorandum of Association of ACEA S.p.A.,
- that there are no grounds of ineligibility *and/or* forfeiture of the appointment *and/or* incompatibility against him, pursuant to the current legislation and the Memorandum of Association, Article 2382 of the Italian Civil Code, or any other binding cause against the taking-on of the office provided for by the applicable Law;
- to hold the requirements of good standing as provided for by Article 147 *quinquies*, Sections 1 and 2 of Legislative Decree No. 98 of 24/02/1998, and Article 2 of Ministerial Decree No. 162 of 30/03/2000;
- to respect the orientation of the Board of Directors of ACEA S.p.A. on the holding of multiple administrative and control offices in other listed companies;
- not to be a candidate in any other list for the appointment as Member of the Board;
- to commit to promptly communicate any act or fact modifying the information given in this declaration.

A *Curriculum Vitae* with a list of the administration and control offices held in other Companies is attached hereto, pursuant to the Law.

In witness thereof,
Lawyer Catia Tomasetti
[signed]

Attachments:

- *Curriculum Vitae* with list of the positions held;
- Copy of an ID.

I agree to the processing of my personal data, pursuant to the provisions of the current legislation on privacy.

EUROPASS CURRICULUM
VITAE

**PERSONAL
INFORMATION**

TOMASETTI, CATIA

Name

Address

Telephone

Fax

Email

Nationality

Italian

Date of birth

17th December 1964

WORK EXPERIENCE

- Memberships Registered lawyer since 1994
Solicitor of the Senior Courts of England and Wales since 1996
Registered lawyer of the Court of Cassation since 2012
- Specialisation Structured and project financing
- Relevant experiences
- Date (since 2011) **Head of the Banking and Finance Department – Head of the Project Financing Department**
- Name and address of employer Bonelli Erede Pappalardo Law Firm – Via Salaria, 259 – 00199 Rome
- Type of business or sector Law Firm
- Date (2005-2010) **Partner – Head of Project Financing**
- Name and address of employer Allen & Overy – Corso Vittorio Emanuele II, 284 - 00186 Rome
- Type of business or sector
- Date (2000-2005) Law Firm
- Name and address of employer **Partner – Project Finance**
- Type of business or sector Allen & Overy – Via Manzoni, 41 – 20121 Milan

	Law Firm
<ul style="list-style-type: none"> • Date (1995-2000) 	Associate and Senior Associate
<ul style="list-style-type: none"> • Name and address of employer 	Chiomenti-2, Via Giuseppe Verdi- 20121 Milano
<ul style="list-style-type: none"> • Type of business or sector 	Law Firm
<ul style="list-style-type: none"> • Date (1995) 	Visiting Foreign Lawyer
<ul style="list-style-type: none"> • Name and address of employer 	Allen & Overy – 1 Bishop Square – London
<ul style="list-style-type: none"> • Type of business or sector 	Law Firm
<ul style="list-style-type: none"> • Date (1990-1994) 	Practitioner and lawyer
<ul style="list-style-type: none"> • Name and address of employer 	Studio Legale Apicella – Brescia
<ul style="list-style-type: none"> • Type of business or sector 	Law Firm
EDUCATION AND TRAINING	
<ul style="list-style-type: none"> • Date (1995) 	
<ul style="list-style-type: none"> • Name and type of organisation providing education and training 	College of Law, London
<ul style="list-style-type: none"> • Title obtained 	Solicitor of the Senior Courts of England and Wales
<ul style="list-style-type: none"> • Date (1989-1990) 	
<ul style="list-style-type: none"> • Name and type of organisation 	Institute des Hautes Etudes Internationales de Nice – Troisième cycle en droit International IHEI, France

providing education and training

- Title obtained Diplôme des Hautes Etudes Européennes et Internationales- DHEEI

- Date (1988)

- Name and type of organisation University of Bologna

providing education and training

- Title obtained Degree in Law (magna cum laude)

PERSONAL SKILLS AND COMPETENCES

Skills and competences acquired in the course of life and career but not necessarily covered by formal certificates and diplomas

MOTHER TONGUE
OTHER LANGUAGES

ITALIAN

ENGLISH

- Reading Excellent
- Writing Excellent
- Speaking Excellent

FRENCH

- Reading Excellent
- Writing Excellent
- Speaking Excellent

GERMAN

- Reading Elementary
- Writing Elementary
- Speaking Elementary

ADDITIONAL INFORMATION

For almost 20 years Catia Tomasetti has been dealing with project

**PROCESSING OF
PERSONAL DATA,
INFORMATION NOTE
AND CONSENT**

financing, restructuring, financing and banking law. She is an expert in public-private joint enterprises, public services and privatisations. She was involved in the first project finance transaction in Italy; since then, she has taken part into several innovative projects (the so-called *market first*) in Italy and into a number of the most important Italian project finance transactions and their refinancing phases. She is renowned as one of the main experts in project financing, energy and restructuring by the most prestigious international law handbooks, such as Chambers, Legal500 and IFLR.

On a regular basis Catia Tomasetti is hired by public agencies for the drafting of regulations, amongst which those applicable to the so-called joint enterprises and to the integrated water service.

Catia Tomasetti is currently advising the local agency of Emilia-Romagna Region for Water and Waste Services (ATERSIR) in the concession of the integrated water service according to the so-called “in house providing” scheme.

Moreover, she worked with the financing banks of the ACAM Group of La Spezia in the restructuring of the financial debt of the Group that ended last 18th September. She provided consultancy to several *market firsts*, including the first project of integrated water service (ATO-Arezzo 2004) in Italy regulated by the Gally Law. Since then, she has been involved in the main projects of financing and their refinancing phases within the water sector in Italy, including project financing relative to the integrated water systems of ATO (*concession area*) Latina, ATO Pisa, Pugliese Aqueduct, ATO Novara and ATO Gorizia and the bridge to project financing of the Fiora Aqueduct of the ATO Grossetano. The financing of ATO Pisa is still the biggest project finance transaction ever carried out in Italy in compliance with the Gally Law.

I authorize the processing of my personal data in compliance with Legislative Decree n. 196 – 30 June 2003

ADDITIONAL INFORMATION

For 20 years, Catia Tomasetti has been dealing with operations in Project financing, Restructuring, Financing and Banking Law. Moreover, she is an expert in public-and-private mixed capital companies, public services and privatizations. She was involved in the first Project financing operation in Italy and, as of then, she has been following various innovative operations (the so-called “Market First”) in Italy, as well as most of the major Italian project financing operations and their restructuring. She is acknowledged as one of the main experts in project financing, energy and restructuration, by the most prestigious International Law firms such as Chambers, Legal500 and IFLR.

Upon appointment of Public authorities, Catia Tomasetti is regularly in charge of drafting legislation, including that applicable to the so-called Mixed Companies and to the Integrated Hydro-System. Catia Tomasetti is assisting the *Agenzia Territoriale dell'Emilia-Romagna per i Servizi Idrici e Rifiuti* (ATESIR - Territorial Agency of Emilia-Romagna for Water services and Waste) on tasks relating to the entrusting of the Integrated Hydro-System pursuant to the so-called “in house providing” regimen.

Moreover, she assisted the banks financing the ACAM Group in the phase of the restructuring of the financial debt of the Group, concluded on the last 18 September. She was an advisor for various Market Firsts, including the first Italian project of Integrated Hydro-System (ATO-Arezzo, 2004), regulated by the Galli law, and, as of then, she has been involved in the major Italian projects of financing, and relevant refinancing, of the water sector - including the Project financing relating to the Integrated Hydro-systems of ATO Latina, ATO Pisa, *Acquedotto Pugliese*, ATO Novara and ATO Gorizia, and the “Bridge to project” financing of the *Acquedotto del Fiora* of the ATO Grossetano. As of now, the financing for the ATO Pisa is the biggest project financing operation ever realized in Italy, pursuant to the provisions of the Galli law.

Rome, 6 May 2014

ACEA S.p.A.
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(Legal and Corporate Affairs)
2, Piazzale Ostiense
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DECLARATION
FOR THE CANDIDACY TO THE POSITION OF BOARD MEMBER

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The undersigned Elisabetta Maggini, born in Rome on 24/07/1872, Tax ID MGGLBT82L64H501ZE

WHEREAS

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- (ii) His name as candidate to the office of Director was inserted in the list submitted by Roma Capitale pursuant to Article 15 of the Memorandum of Association of ACEA S.p.A.;

DECLARES

conscious of his own responsibilities in case of false declaration

- in case of appointment, to irrevocably accept the abovementioned office of Director,
- to hold all the requirements for taking on the abovementioned office as provided for by the Law and the Memorandum of Association of ACEA S.p.A.,
- that there are no grounds of ineligibility and/or forfeiture of the appointment and/or incompatibility against him, pursuant to the current legislation and the Memorandum of Association, Article 2382 of the Italian Civil Code, or any other binding cause against the taking-on of the office provided for by the applicable Law;

- to hold the requirements of good standing as provided for by Article 147 *quinquies*, Sections 1 and 2 of Legislative Decree No. 98 of 24/02/1998, and Article 2 of Ministerial Decree No. 162 of 30/03/2000;
- to respect the orientation of the Board of Directors of ACEA S.p.A. on the holding of multiple administrative and control offices in other listed companies;
- not to be a candidate in any other list for the appointment as Member of the Board;
- to commit to promptly communicate any act or fact modifying the information given in this declaration.

A Curriculum Vitae with a list of the administration and control offices held in other Companies is attached hereto, pursuant to the Law.

In witness thereof,

Elisabetta Maggini

[signed]

I agree to the processing of my personal data, pursuant to the provisions of the current legislation on privacy.

Curriculum Vitae

Elisabetta Maggini

Citizenship: Italian

Date of birth: 24.07.1982

Work Experience

1/2014 →

External Relations, Sorgente Group Italy

Relations with fund subscribers and institutions.

6/2013 →

Lazio Region

Institutional relations with young and female entrepreneurs. Organization of activities and relation management within the following sectors: enterprise, youth, women, trade associations.

1/2014

Member of the Female Entrepreneurship Committee – Chamber of Commerce of Rome

Organization of activities promoting female entrepreneurship.

3/2009 → 01/2014

External Promotion and Communication Manager of the Female Entrepreneurship Committee – Chamber of Commerce of Rome

Management of relations with public and private stakeholders. Organization of activities promoting female entrepreneurship.

5/2011 →

Member of the Steering Committee of ACER Giovani – Association of Construction Firms of Rome

Institutional relations and communication.

Management of relations with public and private stakeholders. Development of strategic guidelines for the activities of the Committee. Development of the Committee communication plans. Article writing for the Acer monthly magazine.

9/2009 – 12/2012

Province of Rome

Organization of activities and management of relations within the following sectors: youth, entrepreneurship, women.

1/2006 → 12/2011

Collaborator at Gruppo Immobiliare Maggini

Property management (rentals, sales, restructuring, building development, no profit).

5/2008 – 10/2011

Internship at Studio Tedeschini (Administrative Law Firm)

Civil law, administrative law, local authority law

5/2008 – 9/2009

Member of the Secretariat of the Provincial Councillor for Social Services of Rome

Organization of activities and management of relations within the following sectors:

childhood and youth policies

10/2010 →

Chairperson of “Vocazione Roma”

Creation of *Vocazione Roma*, an association for Roman professionals, entrepreneurs and creative artists aging under 40.

- Restoration of the theatre of the Youth Training Centre of Acilia.

Organization of a contemporary art auction to fundraise for the restructuring. Supervision of the work.
- Coordination of the annual event “Vocazione Roma Award”.
- Creation of three calls for funding young people working in the fields of: start-up, creativity, fashion and design, urban regeneration and welfare.
- Training workshops on key topics for Rome based young entrepreneurs

Education and Training 03/2013 → (10/2013)

Master in Finance Real Estate - MAREF

Analysis for the development of real estate and financial assets.

LUISS Business School

Masters’ degree

9/2002 – 4/2008

Degree in Law

Final dissertation on Human Rights with a specific focus on juvenile law.

LUMSA – Libera Università Maria Ss. Assunta, Rome

February 2006- Autumn 2007

Certificates of attendance of the following courses: European protection of Human Rights; Legislation against racial discriminations, Integrated Anthropology

- Fundamentals of European legislation on Human Rights and its international dimension
- Fundamentals of the legislation on racial discrimination
- Historical introduction and evolution of anthropologic sciences. Effective handling of personal, familiar and social conflicts. The role of anthropology within the integration process amongst the peoples: Human Rights

Forensic Union for the Protection of Human Rights at the Corte d’Appello of Rome.

9/1996 – 06/2001

Diploma di Maturità Classica

Liceo Classico Statale “Goffredo Mameli”, Rome

Personal Skills and Competences Mother tongue: Italian

Other Language: English

Comprehension *

Listening: A2 Reading: B1

Speaking*

Spoken interaction: B1 Spoken production: A2

Writing*

Written production: A2

()Common European Framework of Reference for Languages*

Organisational skills and competences Capable of managing complex projects involving several public and private stakeholders, budget management and coordination of human resources.

Social skills and competences Excellent relational skills; dynamic, versatile, enthusiastic and with a great ability to adapt. Good aptitude for team work. These skills have been gained and improved through my experience within institutions and associations.
My inclination towards social activities lead me to volunteer in Calcutta, India, at the religious congregation founded by Mother Teresa of Calcutta

Computer skills and competences Windows, Mac Os., Office, ECDL

Rome, 7 May 2014

ACEA S.p.A.
Affari Legali e Societari
(Legal and Corporate Affairs)
2, Piazzale Ostiense
00154 Rome

**DECLARATION
FOR THE CANDIDACY TO THE POSITION OF BOARD MEMBER**

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The undersigned Alberto Irace, born in Cagliari on 13/11/1967, Tax ID RCILRT67S13B354B domiciled in Rome

WHEREAS

(i) The Shareholders' Meeting of ACEA S.p.A. is called on 5 June 2014 to deliberate, inter alia, on the appointment of the Members of the Board of Directors of the Company;

(ii) His name as candidate to the office of Director was inserted in the list submitted by Roma Capitale pursuant to Article 15 of the Memorandum of Association of ACEA S.p.A.;

DECLARES

conscious of his own responsibilities in case of false declaration

- in case of appointment, to irrevocably accept the abovementioned office of Director,
- to hold all the requirements for taking on the abovementioned office as provided for by the Law and the Memorandum of Association of ACEA S.p.A.,
- that there are no grounds of ineligibility and/or forfeiture of the appointment and/or incompatibility against him, pursuant to the current legislation and the Memorandum of Association, Article 2382 of the Italian Civil Code, or any other binding cause against the taking-on of the office provided for by the applicable Law;
- to hold the requirements of good standing as provided for by Article 147 *quinquies*, Sections 1 and 2 of Legislative Decree No. 98 of 24/02/1998, and Article 2 of Ministerial Decree No. 162 of 30/03/2000;
- to respect the orientation of the Board of Directors of ACEA S.p.A. on the holding of multiple administrative and control offices in other listed companies;
- not to be a candidate in any other list for the appointment as Member of the Board;
- to commit to promptly communicate any act or fact modifying the information given in this declaration.

A Curriculum Vitae with a list of the administration and control offices held in other Companies is attached hereto, pursuant to the Law.

In witness thereof,
Alberto Irace
[signed]

Attachments:

- Curriculum Vitae with list of the positions held;
- Copy of an ID

I agree to the processing of my personal data, pursuant to the provisions of the current legislation on privacy.
Alberto Irace

ALBERTO IRACE

Via L. Serio, 19 Vico Equense (Naples)

Tel. +390657994730

E-mail: alberto.irace@aceaspa.it

Nationality: Italian

Date of birth: 13 November 1967

Tax Code: RCILRT67S13B354B

RECENT OBJECTIVES ACHIEVED

As CEO of Publiacqua SpA, which operates integrated water services in the concession area covering the provinces of Florence, Prato, Pistoia and Arezzo, Mr Irace led the design and creation of a Work Force Management (WFM) system. For the first time in Italy, this resulted in the adoption by a water company of organisational solutions at the global cutting edge of network services management. From a technological viewpoint, the key aspect of the WFM is the introduction of a "mobile company" model, in which devices are used to enable real-time access to IT enterprise systems for workers, allowing them to make use of information and data. In the future, following the adoption of additional technologies by the company, which is already underway, access will also be extended to the public.

In addition to achieving a significant improvement in operating efficiency, the above innovations have reduced operating costs by around 20%.

As CEO of Ingegnerie Toscane Srl, the company that provides engineering and design services for various companies operating in the Tuscany water concession area, he was responsible for construction of the "Ersa" (*Emissario Riva Sinistra dell'Arno*, or Outflow pipe for the left bank of the Arno river), which, from 2014, will enable the treatment of wastewater from the area that is not yet compliant with European directives (approximately 140,000 people). The Florence metropolitan area will be the first in Italy to have all its wastewater treated.

AWARDS AND PUBLICATIONS

MANAGER OF THE YEAR and TOP UTILITY AWARD (March 2014)

He has received the prestigious "Manager of the year" award in the utilities sector in 2013, in recognition of his contribution to technological innovation in the water industry, after Publiacqua, where he has been CEO since 2009, was ranked number two in Italy in the Top Utility Awards for its success in achieving excellence in its economic, financial, environmental and social sustainability.

PUBLISHED 2013 **"Come riparare l'Italia"**: *rilanciare l'economia e salvare il territorio con la Blue Economy* ("How to repair Italy: relaunching the economy and safeguarding our environment thanks to the Blue Economy"); written with Erasmo D'Angelis, with a preface by the Italian President, Giorgio Napolitano – published by Dalai.

PUBLISHED 2011 **"Il valore dell'acqua"**: *chi la gestisce, quanta ne consumiamo e come possiamo salvarla*; ("The value of water: who manages it, how much we consume and how we can save it"); written with Erasmo D'Angelis, with a preface by the then Mayor of Florence, Matteo Renzi – published by Dalai.

WORK EXPERIENCE

Having joined Acea SpA as a manager in March 2007, he has held various positions within subsidiaries and associates:

Employer	From 11 November 2013 ACEA SpA, Piazzale Ostiense 2, Rome
Type of business or sector	Local Public Services - Energy, Water and Services
Main activities and responsibilities	Head of Water Division
Employer	From 28 December 2010 to 16 April 2014 Ingegnerie Toscane Srl – Via de Sanctis 49, Florence A company owned by Pulbiacqua SpA (Medio Valdarno Fi-Po-Pt-Ar), Acque Spa (Pisa),

	Acquedotto del Fiora Spa (Grosseto-Siena), Geal Spa (Lucca), Acea SpA and Uniacque Spa (Bergamo) to conduct design and project management activities in the water and environment sectors. In 2013 Ingegnerie Toscane had 136 employees, EBITDA of €4.250 million and total revenue of approximately €18 million.
Type of business or sector	Engineering services
Main activities and responsibilities	CEO until 17 April 2014 – a director from 17 April 2014
	From 22 December 2009
Employer	Publiacqua SpA – Via Villamagna 90/c, Florence
	The company that holds the concession for integrated water services in the <i>Ambito Territoriale Medio Valdarno</i> (ATO3) concession area, covering 4 provinces (Florence, Prato, Pistoia and Arezzo) and 49 municipalities and serving a total of approximately 1,300,000 people. In 2013 Publiacqua had 638 employees, EBITDA of just less than €98 million and revenue of approximately €223 million from the sale of approximately 86 million cubic metres of water.
Type of business or sector	Local Public Services - Energy, Water and Services
Main activities and responsibilities	CEO
	From 17 April 2014
Main activities and responsibilities	A director of Ingegnerie Toscane srl
	From 24 May 2012 to October 2013
	Chairman of Acque Blu Srl
	From 31 October 2011
	A director of Intesa Aretina Scarl
	From 13 May 2011
	A director of Acque SpA
	From 20 September 2010
	Chairman of Acque Blu Fiorentina srl
	From 28 May 2010
	A director of Acquedotto del Fiora SpA
	From 2010
	Water operations – Coordinator for Tuscany and Umbria
	From March 2009 to 2010
	Commercial development for water operations in Tuscany and Umbria
	Until March 2009
	Member of the staff of ACEA's CEO – Executive Assistant
	Involved in negotiating the restructuring of the partnership between Acea SpA and GDF Suez;
	Coordination and development of new initiatives
	From 2005 to date
Employer	Mezzogiorno Europa Foundation
Type of business or sector	A not-for-profit foundation
Main activities and responsibilities	Director
	1998 – 2007

Employer Sarnese Vesuviano Concession Authority, Piazzetta Giustino Fortunato 10, Naples
 Type of business or sector Mandatory consortium established by 76 municipalities
 Main activities and responsibilities Public official
 Chairman with delegated powers

1995 – 1997
 Employer Municipality of Castellammare di Stabia, piazza Giovanni XXIII
 Type of business or sector Public body
 Main activities and responsibilities Public official
 Deputy Mayor with responsibility for local public services and personnel

1992 -1995
 Employer Municipality of Castellammare di Stabia, piazza Giovanni XXIII
 Type of business or sector Public body
 Main activities and responsibilities Public official
 Director of Social and Youth Policies

1987-1992
 Employer Canalsarno Srl
 Type of business or sector Consortium of general construction companies
 Main activities and responsibilities Supervisor
 Head of planning and control

EDUCATION AND TRAINING

2005 -2007
 Name and type of organization providing education and training Order of Journalists
 Qualification awarded Freelance journalism

1982 -1985
 Name and type of organization providing education and training Guglielmo Marconi Technical Institute, Castellammare di Stabia
 Qualification awarded Diploma

1984 – 1985
 Name and type of organization providing education and training Shorewood High School, State of Winsconsin, Milwaukee
 Principal subjects/occupational skills covered Management, Anthropology
 Qualification awarded Diploma

MOTHER TONGUE **ITALIAN**
OTHER LANGUAGES **ENGLISH**
 Reading Excellent
 Writing Excellent
 Speaking Excellent

SPANISH
 Reading Good
 Writing Good
 Speaking Basic

SOCIAL SKILLS Excellent social skills used to build and support teams of professionals and managers in pursuing complex objectives. Able to get the various members of a team to work together, exploiting the specific expertise of each person involved.

ORGANISATIONAL SKILLS AND
COMPETENCES

Extensive experience of convincing counterparties of the potential success of the initiatives being worked on.

Extensive knowledge in the field of local public services, with particular regard to the legal, administrative and organisational aspects of the water sector;

In-depth knowledge of regulatory frameworks governing the management of water resources and gas distribution;

Implementation of the Integrated Water Service in the ATO 3 Sarnese Vesuviano concession area from its creation and from the establishment of the operator, GORI SpA.

Development of the new company with turnover of over €120 million and 700 employees, and which acquired and integrated Acquedotto Vesuviano SpA, purchased from ITALGAS SpA.

OTHER SKILLS AND
COMPETENCES

Versatile, determined and with a passion for innovation and managerial challenges, Mr Irace takes a practical approach to problem solving, persevering and involving colleagues and external stakeholders in order to achieve the best possible results.

He has risen to occupy senior management positions in Acea, Italy's leading water company. He is the CEO of a number of water companies in Tuscany, possesses in-depth knowledge of the industry and its regulation in Italy and overseas.

He has extensive knowledge of administrative and corporate law, planning and financial aspects relating to major industrial companies.

Rome, 6 May 2014

Rome, 6 May 2014

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**DECLARATION
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The undersigned Paola Profeta, born in Milan on 02/05/1972, Tax ID PRFPNT72E42F205R domiciled in Milan

WHEREAS

(i) The Shareholders' Meeting of ACEA S.p.A. is called on 5 June 2014 to deliberate, inter alia, on the appointment of the Members of the Board of Directors of the Company;

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conscious of his own responsibilities in case of false declaration

- in case of appointment, to irrevocably accept the abovementioned office of Director,
- to hold all the requirements for taking on the abovementioned office as provided for by the Law and the Memorandum of Association of ACEA S.p.A.,
- that there are no grounds of ineligibility and/or forfeiture of the appointment and/or incompatibility against him, pursuant to the current legislation and the Memorandum of Association, Article 2382 of the Italian Civil Code, or any other binding cause against the taking-on of the office provided for by the applicable Law;
- to hold the requirements of good standing as provided for by Article 147 *quinquies*, Sections 1 and 2 of Legislative Decree No. 98 of 24/02/1998, and Article 2 of Ministerial Decree No. 162 of 30/03/2000;
- to respect the orientation of the Board of Directors of ACEA S.p.A. on the holding of multiple administrative and control offices in other listed companies;
- not to be a candidate in any other list for the appointment as Member of the Board;
- to commit to promptly communicate any act or fact modifying the information given in this declaration.

A Curriculum Vitae with a list of the administration and control offices held in other Companies is attached hereto, pursuant to the Law.

In witness thereof,

Paola Profeta

[signed]

Attachments:

- Curriculum Vitae with list of the positions held;
- Copy of an ID

I agree to the processing of my personal data, pursuant to the provisions of the current legislation on privacy

PAOLA PROFETA
Università Bocconi
Department of Policy Analysis and Public Management

PERSONAL INFORMATION

- _ Citizenship: Italian
- _ (Place and) Date of birth: (Milan,) 2nd, May 1972
- _ Married. Two daughters (2001, 2008)

CURRENT ACADEMIC POSITIONS

- _ (Confirmed) Associate Professor of Finance Science, Università Bocconi, Milan, Italy (2005-today).
- Italian Teaching qualifications as Full professor of Economic Policy (2010) and Full professor of Finance Science (2014).
- _ Research fellow, *Dondena* Research Center on Social Dynamics, Università Bocconi, Milan (2009- today)
- _ Research Fellow, *Econpubblica*, Center of Research on the Economic of the Public Sector, Università Bocconi, Milan (2000- today)
- _ Member of the *CESifo* Research Network, Munich, Germany (2007- today)
- _ Member of *CRISS*, Network on the Economics of the Welfare State (2007- today)
- _ Member of the Editorial Board of *CESifo Economic Studies*, (2010- today)
- _ Coordinator of the Bocconi Unit for the European initiative “Board Ready Women”, Call of action, launched by Viviane Reding, European Commission.
- _ Member of the Equal Opportunities Committee, Università Bocconi
- _ Member of the “Plurality and Diversity” Group, Bocconi Alumni Association

OTHER INSTITUTIONAL AND PROFESSIONAL ACTIVITIES

- _ Member of the Working group for the Monitoring of the implementation of law No. 120/2011 on gender balanced representation established at the Department of Equal Opportunities, Office of the Council of Ministers, Rome (2013-today)
- _ Scientific Advisor, Unicredit and Universities Foundation. Organizer and member of the awarding Commission for the International Best paper award on “Gender equality” (2010-today)
- _ Non-executive Member of the board, Banca Profilo, listed Italian company (2012-today)
- _ Member of the board, ISFOL, National Research Institute for Training and Labour Policies (2013-today)
- _ Member of the board, General Council, Fondazione Ente Autonomo Fiera Internazionale di Milano (2013- oggi)

EDUCATION

- October 2000 Ph.D. (*Hons*) Economics, Universitat Pompeu Fabra, Barcelona (Spain). Title of the dissertation: “The Political Economy of Retirement and Social Security”. Supervisor: Xavier X. Sala-i-Martin (Columbia, New York and UPF)
- 1998 and 1999 Visiting scholar, Columbia University of New York
- 1997 M.Sc. (*Hons*) Economics, Universitat Pompeu Fabra, Barcelona
- 1995 Laurea (BSc) *cum laude* Economic and Social Sciences (DES), Università Bocconi, Milan.
- 1990 High school Diploma in Classic Studies, 60/60. *Liceo Classico*, S. Donato Mil.se (Milan)

ACADEMIC VISITS

- May 2013 - Visiting, Women and Public Policy Program, Harvard Kennedy School
- 2012-13 - Visiting Professor, CEPRA, University of Lugano, Switzerland
- April 2012 - Visiting Professor, Condorcet Center of Political Economy, Rennes, France
- February 2007 - Visiting Professor, CESifo, Munich, Germany
- 2005 and 2006 (Jul-Aug) - Visiting, University of California at Los Angeles, US

PROFESSIONAL EXPERIENCE

Past positions:

- 2001-2005 (on-leave 2003-2004): Researcher of Public Finance (*Ricercatore di Scienza delle Finanze*), (onleave 2003-2004) Department of Territorial and Public Economics, University of Pavia (confirmed in 2004). Executive Officer and Member of the Teaching Body of the Ph.D. program in Public Finance, University of Pavia
- 2003- 2004 Post-doc Research Fellow, CORE, Université Catholique de Louvain, Belgium
- 2001-2005 Adjunct Professor in Finance Science, Università Bocconi
- 2000-2001 Research Associate in Finance Science, Università Bocconi
- 1999-2000 Adjunct Professor in Finance Science, Università Bocconi
- 1998-99 Assistant Lecturer in Public Economics, Universitat Pompeu Fabra
- 1995-96. Assistant Lecturer and research assistant in Political Economy and Finance Science, Università Bocconi.
- Research Fellow, *Econpubblica*, Research Centre on the Economics of the Public Sector, Università Bocconi (2000-2014)

TEACHING

Current

- Coordinator, Supervisor and Teacher, Course in Finance Science, Degree Course in Business Administration, Università Bocconi (Coordinator of 9 parallel classes).
 - Teacher of Finance Science, Degree Course in Economics and Social Sciences, Università Statale di Milano
 - Guest teacher, Course in “Gender Justice” and Post-graduate Course in Equal Opportunities, Università Statale, Milan.
 - “Women and Corporate governance”, guest teacher, Università Statale, Milan.
- Testimonial: “In the boardroom”, Valore D-GE Capital.

Past academic years, teacher for the following courses:

- Public Economics, Post-graduation course in Public Management, SDA Bocconi
- Political Economics, BA in International Economics and Management, Università Bocconi (2008)
- Finance Sciences for the following BA courses at Università Bocconi: Business Administration (2001-2012), Economics and Finance (2011), Economics and Corporate Law (2001)
- Economic Policy, for the following BA courses at Università Bocconi: Business Administration (2000), Economic Policy for Economics of the International Markets and New Technologies (2007)
- Principles of Microeconomics and Macroeconomics, Università Bocconi, Degree in Law (2003-2010)
- Public Economics, PhD in Economics and Public Finance, University of Pavia 2002-2008
- “Gender Economics” for young female graduates, Soroptimist & Bocconi 2010-2011

- “Income inequality, Public Policies and Political Economy”, Summer school of Inequality, University of Siena (2007)
- Public Economics and Political Economy (in Spanish), Universitat Pompeu Fabra, Barcelona (1999, 2000).

PREVIOUS ACADEMIC YEARS, ASSISTANT LECTURER FOR THE FOLLOWING COURSES:

- Finance Science, Degree Course in Law, Università di Pavia, 2001-2004
- Public Economics, Universitat Pompeu Fabra, Barcelona 1998-1999
- Political Economics , Università Bocconi, 1996

PUBLICATIONS

International journals

- “Wealth transfer taxation: An empirical Investigation” (with S. Scabrosetti and S. Winer), forthcoming, *International Tax and Public Finance*
- “Lobbying for education in a two-sector model” (with D. DiGiacchino), forthcoming, *Economics and Politics*.
- “Does Democracy affect taxation and public spending? Evidence from Developing countries” (with R. Puglisi and S. Scabrosetti) (2013) *Journal of Comparative Economics* 41: 684-717.
- “The role of income effects in early retirement” (with J.I. Conde Ruiz e V.Galasso), (2013) *Journal of Public Economic Theory* 15(3): 477-505.
- “On the Political economics of tax reforms: survey and empirical assessment” (with M. Castanheira and G. Nicodème) (2012), *International Tax and Public Finance* 19(4): 598-624.
- “Public education and Redistribution when Talents are Mismatched” (with M. Bernasconi) (2012), *European Economic Review* 56(1): 84-96.
- “Gender culture and gender gap in employment” (with P. Campa and A. Casarico) (2011), *CESifo Economic Studies* 57(1):156-182.
- “Investing for the old age: Pensions, children and savings” (with V. Galasso and R. Gatti) (2009), *International Tax and Public Finance* 16(4): 538-559.
- “Tax complexity with heterogeneous voters” (with E.Galli) (2009), *Public Finance and Management* 9(2).
- “Why are more redistributive social security systems smaller?” (with P.Poutvaara and M.Kothenburger) (2008) *Oxford Economic Papers* 60(2), 275-292.
- “The Redistributive Design of Social Security Systems” (with J.I. Conde Ruiz) (2007), *The Economic Journal* 117: 686-712.
- “Political Support and tax reforms with an application to Italy” (2007) *Public Choice* 131 (1-2), 141-55.
- “How does ageing affect the welfare state?” (with V.Galasso) (2007) *European Journal of Political Economy*, 23(2): 554-563.
- “A further comment on aging and the welfare state” (with R. Disney and V. Galasso) (2007), *European Journal of Political Economy* 23(2): 576-577.
- “Lessons for an Aging Society: the Political Sustainability of Social Security Systems” (with V. Galasso) (2004), *Economic Policy* 63-115.
- “Aging, Retirement and Social Security in a Model of Interest Groups” *Mathematical Population Studies* (2004) 11: 93-120.
- “Retirement and Social Security in a Probabilistic Voting Model” (2002) *International Tax and Public Finance* 9, 331-348 (*lead article*).

- “Aging and Retirement: Evidence Across Countries” (2002) *International Tax and Public Finance* 9, 649-670.
 - “The Political Economy of Social Security: A Survey” (with V. Galasso) (2002) *European Journal of Political Economy* 18: 1-29. (Top cited EJPE article)
- International books (refereed)

International monographs:

- “Women Directors. The Italian Way and Beyond” (with L. Amidani Aliberti, A. Casarico, M. D’Amico, A. Puccio), forthcoming *Palgrave MacMillan*.
- “The political economy of taxation: lessons from developing countries” (with S. Scabrosetti) (2010), *E. Elgar*.
- “La economia politica de las pensiones en España” (with M. Celentani, V. Galasso, J.I. Conde Ruiz) (2008), *Fundación BBVA*.

Editing of collective International works:

- Book Co-editor: “Tax Systems and Tax Reforms in Latin America”, with A. Barreix, L. Bernardi, A. Marenzi (foreword by V. Tanzi) (2008) *Routledge*.
- Book Co-editor: “Tax Systems and Tax Reforms in Europe”, with L. Bernardi (foreword by V. Tanzi) (2004) *Routledge*.

Articles in international books

- “Population Ageing and the Size of the Welfare State” (with V. Galasso) in “International Handbook of Ageing and Public Policy”, Edward Elgar *forthcoming*.
 - “Political economy of taxation” (with W. Hettich and S. Winer) in “Oxford bibliographies articles: Political Science” (2013), Oxford University Press
 - “Taxation and democracy in low-income countries” (with R. Puglisi and S. Scabrosetti) (2013) in “Critical Issues in Taxation and Development” edited by C. Fuest and G. Zodrow, MIT Press.
 - “The effects of demographic trends on pension systems” in Mészáros J. (ed) “Life-cycles and Pension Systems” (2011) *Onyf – European Commission*.
 - “Political economy issues of taxation in Latin America” (with S. Scabrosetti) in A. Barreix, L. Bernardi, A. Marenzi and P. Profeta (eds) “Tax systems and tax reforms in Latin America” (2008), *Routledge*.
 - “Democracy and welfare without the welfare state” (with M. Cacciato, S. Scabrosetti) in L. Bernardi, A. Frascini, P. Shomle (eds) “Tax systems and Tax Reforms in South and East Asia” (2006) *Routledge*.
 - “The Political Economy of Taxation and Tax Reforms in New EU members Countries” in L. Bernardi, M. Chandler, L. Gandullia (eds), “Tax Systems and Tax Reforms in New EU Members Countries” (2005) *Routledge*.
 - “Tax Systems and Tax Reforms in Europe: Public Finance and Political Economics” in L. Bernardi, P. Profeta, “Tax Systems and Tax Reforms in Europe” (2004) *Routledge*.
 - “Aging and Lobbying: Implications for Social Security” in “The role of organized interest groups in policy making” (Di Gioacchino, Ginebri, Sabani eds) (2004) *Mac Millan*.
- Italian journals (refereed)

Italian Journals:

- “Labour tax reforms: Italy in the European perspective” (with A. Casarico) (2012), *Rivista di diritto finanziario e scienza delle finanze*.
- “Democracy and public spending in developing countries” (with R. Puglisi and S.

Scabrosetti) (2011), *Rivista di diritto finanziario e scienza delle finanze*.

- “La gender diversity nelle aziende familiari italiane: una risorsa da valorizzare” (with D. Montemerlo) (2009), *Economia e Management*.
- “Uguaglianza di genere e sistemi pensionistici: aspetti critici e prospettive per l’Italia” (with A. Casarico) (2009), *Studi e Note di Economia*.
- “Aging and Lobbying: Implications for Social Security” (2003), *Rivista di Politica Economica* 1: 149-189.
- “Gli Effetti Distributivi delle Politiche Pubbliche in una Prospettiva di Ciclo Vitale”, (1997), *Economia Pubblica*.

Italian books

- “Donne in attesa. L’Italia delle disparità di genere” (with A. Casarico), *Egea* 2010.

Articles in Italian books

- “L’impatto economico delle quote per la rappresentanza di genere (con A. Casarico) e “Il progetto della commissaria Reding dell’Unione Europea” in “Le quote di genere nei consigli di amministrazione delle imprese. La legge 120/2011.” 2013 (A cura di M. D’Amico e A. Puccio), *Franco Angeli*.
- “Le disuguaglianze di genere” (with A. Casarico) in D. Checchi (ed) 2012 *Disuguaglianze diverse, Il Mulino*.
- “On the political economics of taxation” (2010), with M. Castanheira and G. Nicodème, in “Public choice and political economy”, Padovano, F. and Petretto, A. (eds) *Franco Angeli*.
- “Democracy and Taxation in Asian countries” (2009), with S. Scabrosetti, in “Economia della tassazione. Sistemi tributari, pressione fiscale, crescita”, Longobardi, E. and Petretto, A. (eds), *Franco Angeli*.
- “Occupazione femminile e crescita economica”, “Il quadro istituzionale”, “Occupazione femminile e occupazione delle madri” with A. Casarico, in “Maternità: quanto ci costi?” (2009) S. Cuomo and A. Mapelli (eds), *Guerini*.
- “Donne e sviluppo economico” in “Il corpo delle donne” (2010), M. Brollo and S. Serafin (eds), *Forum*.
- “L’armonizzazione fiscale nell’Unione Europea negli anni Novanta” (1996), with J.S. Alworth, in “La Finanza Pubblica Italiana. Rapporto 1996” (ed. by L. Bernardi), *Il Mulino*.

Other “policy” publications:

- “Quote rosa: svolta in Italia” (with A. Casarico) (2011), *Aggiornamenti Sociali*
- “Fisco in favore delle famiglie con bambini in età pre-scolare: due proposte e una simulazione” (2010) (with A. Casarico and L. Ceriani), *Econpubblica Short Note 1/2010*
- “Donne al vertice delle imprese: una sintesi” (2009) (with A. Casarico and L. Salvadori), *Econpubblica Short Note 7/2009*
- “Donne e lavoro: quali politiche?” (2009) (with A. Casarico), *Aggiornamenti Sociali*
- “Income tax reforms in Italy” *ECSifo Dice Report* (Spring 2008)
- “Donne a vertici in Italia e in Europa. Evidenze, analisi e istituzioni” (2009) (with A. Casarico), *Italiani Europei*
- “L’occupazione femminile tra cambiamenti recenti e sfide future” (with A. Casarico), *Italiani europei* (2007)
- “Per una crescita di tutti: formazione, lavoro e conciliazione” (2007) (with A. Casarico), *Econpubblica Short Note 18/2007*

- “Pari opportunità in Italia: perché è un problema economico” (2007) (with A. Casarico), *Econpubblica Short Note 13/2007*
- “La valutazione dell’attività didattica nelle Università” (2008) *Econpubblica Short Note 4/2008*

Research Reports

- “Women mean business and economic growth” (2014), *European Commission, DG Justice*.
- “The role and impact of labour taxation policies” (2011), *European Commission, DG Employment*.
- “Income inequality and redistributive public policies: A survey of the multidimensional political economy approach” (2007) in *INEQ Research Report, Project “Inequality: Mechanisms, effects and policies” VI European Research Framework Programme: “Citizens and Governance in a Knowledge-Based Society”*.
- “On the political economy of tax reforms” (with M. Castanheira, G. Nicodème, V. Trasberg) (2009), *OECD Research Project*.
- “Giovani e donne: Risorse di valore per le imprese familiari” (with F. Billari, A. Casarico, G. Corbetta, V. Galasso, D. Montemerlo, A. Minichilli) (2008) *AIDAF and Università Bocconi*.

For didactics:

- “Esercizi di Microeconomia e Macroeconomia” (2007) (with V. Galasso), *Egea Università Bocconi*
- “I fondamenti teorici dei sistemi pensionistici” (2002), in *Materiale didattico per il Dottorato di Finanza Pubblica, Università di Pavia*.

WORKING PAPERS

- “Gender quotas and the quality of politicians” (with A. Baltrunaite, P. Bello, A. Casarico) (2012) CESifo wp. 3734 *Revised and resubmitted*.
- “On the local labor market determinants of female university enrolment in European regions” (with A. Casarico and C. Pronzato), 2011 WP Dondena, CES-ifo. 3406 *Revised and resubmitted*.
- “Wealth transfer taxation: An empirical Investigation” (with S. Scabrosetti and S. Winer). *Under revision*.
- “Gender quotas and the power of the elderly” (with A. Baltrunaite, A. Casarico). *Under revision*.
- “From family culture to welfare state” previously circulated as “When the state mirrors the family: the design of pension systems” (with V. Galasso), (2010) NETSPAR DP 07/2010-026, CESifo 3191, CEPR 2011.
- “On the difficult case of persuading women: Experimental evidence from childcare” (with F. Billari, V. Galasso, C. Pronzato) 2013 CESifo Wp, CEPR Wp.
- “Female education and Employment: A waste of talent” (with A. Casarico), 2008 *W.P. Econpubblica*

WORK IN PROGRESS

- “Policy perspectives of retirement preferences in Europe” (with A. Aassve, Z. Speder).
- “Skilled or unskilled? To work or not? Female decisions under imperfect information” (with A. Casarico).
- “The flat-tax is not a political equilibrium” (with M. Castanheira and G. Nicodème).
- “Statistical Discrimination and Affirmative Action” (with J.I. Conde Ruiz and J Ganuza).

- “Childbearing and gender culture” (with A. Lazzati)

NEWSPAPERS

- 2007-2012: Continuous collaboration with “*Il Sole 24 Ore*”. Many articles published on the issue of gender equality and female occupation. An average of 10 articles per year. (see <http://mypage.unibocconi.eu/paolaprofeta>)
- Continuous collaboration for “SorELLE d’Europa”, Elle.
- Occasional collaboration with: *Corriere della Sera*, *Corriere Economia*, *Corriere del Mezzogiorno*, *Corriere della Sera-Magazine*, *Repubblica*, *La Voce*, *In genere*, *Vox-EU*
- Several media have talked about my research: *Corriere della Sera*, *Corriere-Economia*, *La Repubblica*, *Il Sole 24 Ore*, *Metro*, *Avvenire*, *Elle*, *Donna e Mamma*, *Io e il mio bambino*, *El Pais*, *Expansion*, *International Herald Tribune*, *Los Angeles Times*, *Die Welt*, several radios, *Class-CNBC*, *La Sette*, *RAI*.

FINANCED RESEARCH PROJECTS

- “Women Mean Business and Economic Growth: Promoting Gender Balance on Company Boards”, Scientific Coordinator, Dondena and Italian Ministry of Equal Opportunities, Progress, *European Commission*, *DG Justice* (2013-2015).
- “Ma quanto costa risparmiare sui bambini? Impatto della mancata prevenzione della violenza sui bambini sulla spesa pubblica. Studio Nazionale”, Scientific Coordinator, with *Terre des Hommes* and *Cismai* (2012-2013).
- “The role and impact of labour taxation policies”, Progress, *European Commission*, *DG Employment*. Project coordinator for *Econpubblica-Università Bocconi* (2010-11).
- “Family ties and the design of pension systems and reforms”, Project awarded an *individual NETSPAR research grant* (2009).
- “Life course dynamics” PRIN 2008-2010. Membro dell’unità di ricerca Bocconi.
- “On the political economy of tax reforms” (with M. Castanheira, G. Nicodème, V. Trasberg) (2008-2009) OECD Project.
- VI European Research Framework Programme: “Citizens and Governance in a Knowledge-Based Society”. Inequality: Mechanisms, effects and policies. Member of the research team *CRISS-INEQ* (2006-2008).
- “Giovani e donne: Risorse di valore per le imprese familiari” (with F. Billari, A. Casarico, G. Corbetta, V. Galasso, D. Montemerlo, A. Minichilli) (2008) *AIDAF- Italian Society of Family Firms and Università Bocconi*.
- “Il costo della maternità” (with A. Casarico) (2008) *Laboratory on Diversity Management, SDA Bocconi*
- “Riforme strutturali: benefici economici, aspetti redistributivi e sostenibilità politica” (with V. Galasso, M. Castanheira) Project financed by *VII Executive Program of scientific cooperation between the French Community in Belgium and Italy* (2005-2006).
- “The Political economy of social mobility” (2006). Individual project financed by *Università Bocconi*
- “Globalization, demographic dynamics and the future of fiscal systems” (2004). Project financed by the Italian Ministry of Education, coordinated by *Università Bocconi*
- “The Political Sustainability of Social Security Systems: a Cross Country Comparison” (with V. Galasso). Project awarded the *Sandell Grant Program* for Junior Scholars in Retirement Research, Center for Retirement Research at Boston College (2003)
- “What Social Security: Beveridgean or Bismarckian? Assessing the redistributive element of Social Security systems in European Countries and the implications for reforms” (2002) (with I. Conde Ruiz, V. Galasso). Project financed by *Ramon Areces Foundation*.

- “The Political Sustainability of Social Security Systems” (with I. Conde Ruiz, V. Galasso). (2002) Project financed by *BBVA Foundation*.
- Several projects financed by University of Pavia (2001-2005) and Università Bocconi (1999-2001) .
- “Welfare State Institutions and Economic Outcomes” Project financed by the Italian Ministry of Education, coordinated by Università Bocconi.
- “Fiscal Federalism in Russia”. Project commissioned by European Commission (1996) (with Econpubblica-Università Bocconi).
- “The treatment of Financial Services under VAT systems”. Project financed by OECD (1995-1996) (With J.S. Alworth).

SEMINARS AND INTERNATIONAL CONFERENCES (SELECTED)

2013

- Presentation at international conferences and workshops: Alp-Pop, the Alpine Population Conference, La Thuile; CESifo Venice Summer Institute; International Institute of Public Finance, European Association of Labour Economists.
- Upon invitation: Università Bicocca-Milano

2012

- Presentation at conferences and workshops: Alp-Pop, the Alpine Population Conference, La Thuile; Dondena-CHILD-Bank of Italy workshop on “Public policies, social dynamics and population”, Milan; workshop on “Political Economics of Tax reforms”, Rennes.
- Upon invitation: University of St.Gallen, CHILD Turin

2011

- Presentation at International conferences and workshops: NBER Summer Meeting “Income distribution and Macroeconomics”, Cambridge MA (US); European Public Choice Society (EPCS), Rennes; Conference on the Economics of the Family, Paris; Alp-Pop, the Alpine Population Conference, La Thuile
- Keynote speaker: Central Administration of National Pension Insurance, Budapest; Foro Eurolatinoamericano de las Mujeres, Montevideo
- Upon invitation: IMF, Fiscal Affairs Division, University of Konstanz, WU Wirtschaftsuniversität Wien.
- Discussions: COSME-Fedea Workshop in Gender Economics, Barcelona; Bank of Italy Workshop on Gender in the Economics

2010

- Presentation at conferences and workshops: European Public Choice Society (EPCS), Izmir; CESifo Conference on Social Protection and Employment, Munich; COSMEFedea workshop on Gender economics, Madrid; NETSPAR Pension workshop, Zurich, CESifo Venice Summer Institute on Taxation in Developing Countries, International Institute of Public Finance (IIPF), Uppsala.
- Upon invitation: Ifo –Munich, Stockholm University.

2009

- Presentation of Articles at conferences: CESifo Workshop on political economy, Dresden; “Journées Louis André Gerard Valet”, Marseille; Association of Public Economic Theory (PET), Galway (Upon invitation); European Economic Association (EEA),

Barcelona;

- Presentations in Italy: Banca d'Italia, Università di Genova, Università di Udine, Annual Conference of the Italian Society of Public Economics, Pavia; Annual Conference of the Italian Society of Economists, Rome; Aiel-Labor-Child International conference on "Labor Market and the household", Turin.

2008

- Economia e Società aperta: speaker at the Forum organized by Bocconi University and RCS-Corriere della Sera, Paris.
- Presentation of articles at International conferences: European Society for Population Economics (ESPE), London; International Institute of Public Finance (IIPF), Maastricht; European Economic Association (EEA), Milan;
- Presentations in Italy: Speaker at the Annual Meeting of AIdAF, Italian Association of Family Companies; Annual Meeting of the Italian Society of Public Economics (SIEP), Pavia.
- Upon invitation: Università di Pavia

2007

- Upon invitation: University of Brescia, CSEF- University of Salerno, CESifo Munich, University of Toulouse
- Presentation of articles at International conferences: First World Meeting Public Choice, Amsterdam; Annual; International Institute of Public Finance (IIPF), Warwick.

2006

- Presentation of articles at International conferences: Annual Meeting of the European Economic Association (EEA), Vienna; II Csef-Igier Symposium on Economics and Institutions, Capri; Annual Conference INFER, Cork; Annual SUERF Colloquium "Money, Finance and Demography: The consequences of aging", Lisboa.;
- Presentations in Italy: Annual Meeting of the Italian Society of Public Economics (SIEP), Pavia; Presentation of a book at the Fondazione di Venezia.

2005

- Presentation of articles at International conferences: CEPR/RTN Final conference on "Financing Retirement in Europe", LSE London (UK); Workshop on "Social Security and Complementary Pension Schemes. An Aging Society", Lisboa (Portugal)
- Upon invitation: OECD, Stockholm University of Economics in Riga, University of Tallinn; University of Milan.

2004

- Presentation of articles at International conferences: Annual Meeting of the International Institute of Public Finance (IIPF), Milan; CEPR/IV RTN Workshop on Financing Retirement in Europe, Louvain-la-Neuve (Belgium); Annual Meeting of CeRP (Centre for research on Welfare and Pensions)- University of Turin (Italy); Annual Meeting of the Society for Economic Dynamics (SED), Firenze; Annual Meeting of the Association for Southern European Economic Theorists (ASSET), Barcelona.
- Presentations in Italy: Annual Meeting of the Italian Society of Public Economics (SIEP), Pavia; Conference on "The tax question in Italy", Università Cattolica, Milan.

2003

- Upon invitation: CBER Copenhagen, Università Cattolica Milan, Caisse des dépôts et consignations, Bordeaux.
- Presentation of articles at International conferences: CEPR/ II RTN Workshop on Financing retirement in Europe, Naples; Silvaplan Workshop on Political Economy 2003; Annual Meeting of the European Public Choice Society (EPCS), Aarhus; Annual Meeting of the International Institute of Public Finance (IIPF), Prague;
- Presentations in Italy: Presentation of the book “Tax systems and tax reforms in European Countries” at ISAE (Rome) and SIEP (Pavia).

2002

- Upon invitation: World Bank, Washington D.C.; CeRP (Centre for research on Welfare and Pensions)-University of Turin (Italy); Workshop on “Intergenerational risk sharing and contracts”, Fiesole; Workshop on “Retirement Pensions Schemes”, Caisse des dépôts et consignations, Bordeaux;
- Presentation of articles at International conferences: Conference on “Lobbying and Institutional Structure of Policy Maker”, Rome; Annual Conference of the International Institute of Public Finance (IIPF) Helsinki; Annual Meeting of the Association for Public Economic Theory (APET) Paris; Annual Meeting of the Association for Southern European Economic Theorists (ASSET), Cyprus; Annual Conference of the Italian Society of Public Economics (SIEP) Pavia; Annual Meeting of the European Society for Population Economics (ESPE) Bilbao; Annual Meeting of the European Public Choice Society (EPCS) Belgrate.

AWARDS AND PRIZES

- 2013-15 Research Profile, Università Bocconi
- 2013, 2012, 2008,: Research prize for excellence in research, Università Bocconi
- 2008-2013 Research grant for individual research activity, maximum amount, Università Bocconi
- 2009: *Netspar Individual Research Grant* for the project “Family ties and the design of pension systems and reforms”
- 2007: Allowance for excellency for research, Università Bocconi
- 2003: *Sandell Grant Program* for Junior Scholars in Retirement Research, Center for Retirement Research at Boston College. Principal researcher for the project “The Political Sustainability of Social Security Systems: a Cross Country Comparison”.
- 2003: European Commission *Marie Curie “Intra-European Individual Fellowship”* awarded in co-ordination with CORE- Université Catholique de Louvain. Total score from evaluation by external referees: 91.4 (top 1%).
- Prize of the Italian Society of Public Economics (SIEP) to “What Social Security: Beveridgean or Bismarckian?” (with I. Conde Ruiz) given to the best paper presented at the annual meeting 2002 by a young researcher.
- 1996-1998: “Amici della Bocconi” Fellowship for graduates studying abroad.
- 1996: Bocconi fellowship for teaching and research assistant at the Department of Economics.
- 1995: Prize “*Dott. Carlo Manzoni*” for the best Italian undergraduate dissertation in Finance Science

OTHER AWARDS:

- Inserted in the “Ready for board” list, PWA 2011 - today
- Inserted in the “Fondazione Marisa Bellisario” list, for women in Board of Directors 2011-today
- “Young Leader 2008”, Council for the Relations between Italy and the United States.

Acknowledgment for Us and Italian citizens under 40 that have distinguished themselves in their professional field.

ACTIVITY AS REFEREE AND EVALUATOR

- Referee for the following journals:

American Political Science Review, CESifo Economic Studies, Comparative Political Studies, Economica, Economic Journal, Economic Theory, Economic Inquiry, Economic Letters, Economic of Governance, Finanzarchiv, European Economic Review, European Journal of Political Economy, Health Policy, International Journal of Public Policy, International tax and public finance, Journal of Applied Econometrics, Journal of Comparative Economics, Journal of Economics, Journal of Economic Surveys, Journal of the European Economic Association, Journal of European Public Policy, Journal of Pension Economics and Finance, Journal of Population Economics, Journal of Public Economics, Journal of Public Economic Theory, Journal of the Spanish Economic Association, Labour Economics, The Manchester School, Oxford Economic Papers, Politica Economica, Public Choice, Quarterly Journal of Economics, Research in Economics, Review of Economic Dynamics, Review of Economic Studies, Rivista Italiana degli Economisti, Scandinavian Journal of Economics.

On average 20 reviews per year.

- Referee for Cambridge University Press.
- External Referee for research evaluation:
- External reviewer, area Public Economics, University of Helsinki.
- Project evaluator, Università Ca' Foscari, Venice.
- Project evaluator, Topics of Social Security, European Commission, DG Employment (2012).
- ANVUR Evaluator, Assessment of the Italian Academic Research, VQR 2004-2010.

ORGANIZATION OF CONFERENCES

- Member of the scientific committee, 2014 Annual Conference of the International Institute of Public Finance.
- Member of the local organization committee, 2014 Annual Conference of the International Institute of Public Finance.
- Member of the scientific committee: Alp-Pop (with A. Aasve, F. Billari, V. Galasso) the Alpine Population Conference, La Thuile 2011, 2012, 2013. Official annual conference of the DONDENA Research Center on Social Dynamics.
- Organizer of various International events and meetings, including:
 - o CESifo Venice Summer Institute “The determinants of gender gaps”, Venezia Isola di San Servolo, July 2013 (with A. Casarico)
 - o Seminar series: “Gender and policies”, Department of Policy Analysis, Università Bocconi, 2013.
 - o Workshop “Gender in finance”, with AXA and Università Bocconi, 2013.
 - o Workshop “How much does it cost to save on children?” with Terres des Hommes and Cismai, Università Bocconi 2013.
 - o Seminar Series: “Public Policies insights from the inside”, Econpubblica..
 - o Workshop “Gender equality in Europe”, with Unicredit & Universities Foundation and

Università Bocconi, 2011, 2012, 2013.

o Workshop “Institutions and the gender dimension” (with A. Casarico), Università Bocconi, Milan, 2009.

o Seminar series: “Public policies: Insights from the Inside”, Econpubblica-Università Bocconi, 2009, 2010, 2011, 2012.

o Special session on “Political economy of taxation and tax reforms”, SIEP annual meeting 2009, Pavia.

o Special session on “The political economy of retirement and social security”, IIPF 2001.

OTHER ACTIVITIES AND INFORMATION:

- Speaker, upon invitation, at a number of meetings and events in Italy, at Universities, institutions, media, businesses, on issues relating to equal opportunities and female occupation (2007-today), including

- Institutions: interventions at events organized at the Senato della Repubblica, Camera dei Deputati, Banca d'Italia (in Rome and Milan), Ministry for Equal Opportunities, Court of Milan, Chamber of Commerce of Milan and Lecco, various Regions, CEFIAL, European Commission (Brussels), Italian Cultural Institute (Brussels), RAI.

- Universities: Bologna, Genoa, Insubria, Milano Bicocca, Pavia, Udine, Venezia. Various boarding schools in Milan and Pavia. Various students' associations, Bocconi.

- Various Trade Unions

- Businesses: Axa, Unicredit, Siemens, Deutsche Bank, Veuve Cliquot, Microsoft, IBM

- Newspapers and magazines: Forum “Leadership femminile”, Il Sole 24 Ore, Fondazione Corriere della Sera, Il Denaro, ELLE

- The Economics Festival, Trento

- Associations: Fondazione Bellisario, Soroptimist-Italia, Fidapa Ravenna, Libera Università della Politica di Palermo, Pari o Dispare, various associations of female enterprises and professional orders, Associazione Lazzati

- TEDx Bocconi 2013

- Founding member of “Pari o dispare”

- Member of the Scientific Committee, “Diritti in Cammino”

- Member of the “Lavoro” panel, “More Europe beyond austerity, ISPI 2013

- For the mediatic impact of the book “Donne in attesa”, see the personal webpage

<http://mypage.unibocconi.eu/paolaprofeta/>

LANGUAGES

- English and Spanish: excellent, written and oral

- French: very good, written and oral

- German: basic

H-index: 15. Citations (Google scholar): 918

Milan, 6th May 2014

Rome, 6 May 2014

ACEA S.p.A.
Affari Legali e Societari
(Legal and Corporate Affairs)
2, Piazzale Ostiense
00154 Rome

DECLARATION
FOR THE CANDIDACY TO THE POSITION OF BOARD MEMBER

Acceptance of the candidacy, absence of grounds for ineligibility, incompatibility or forfeiture of the appointment, possession of the requirements of good standing and, where applicable, independence, respect of the limits to the holding of multiple offices, and a *Curriculum Vitae*

The undersigned Franco Paparella, born in Campobasso on 10/12/1965, Tax ID PPRFNG65T10B519V, domiciled in Rome,

WHEREAS

(i) The Shareholders' Meeting of ACEA S.p.A. is called on 5 June 2014 to deliberate, *inter alia*, on the appointment of the Members of the Board of Directors of the Company;

(ii) His name as candidate to the office of Director was inserted in the list submitted by Roma Capitale pursuant to Article 15 of the Memorandum of Association of ACEA S.p.A.;

DECLARES

conscious of his own responsibilities in case of false declaration

- in case of appointment, to irrevocably accept the abovementioned office of Director,
- to hold all the requirements for taking on the abovementioned office as provided for by the Law and the Memorandum of Association of ACEA S.p.A.,

- that there are no grounds of ineligibility *and/or* forfeiture of the appointment *and/or* incompatibility against him, pursuant to the current legislation and the Memorandum of Association, Article 2382 of the Italian Civil Code, or any other binding cause against the taking-on of the office provided for by the applicable Law;
- to hold the requirements of good standing as provided for by Article 147 *quinquies*, Sections 1 and 2 of Legislative Decree No. 98 of 24/02/1998, and Article 2 of Ministerial Decree No. 162 of 30/03/2000;
- to respect the orientation of the Board of Directors of ACEA S.p.A. on the holding of multiple administrative and control offices in other listed companies;
- not to be a candidate in any other list for the appointment as Member of the Board;
- to commit to promptly communicate any act or fact modifying the information given in this declaration.

A *Curriculum Vitae* with a list of the administration and control offices held in other Companies is attached hereto, pursuant to the Law.

In witness thereof,

Professor and Lawyer Franco Paparella

[*signed*]

Attachments:

- *Curriculum Vitae* with list of the positions held;
- Copy of an ID.

CURRICULUM VITAE

Professor Franco PAPARELLA

Place and date of birth: Campobasso, 10 December 1965.

Education

- Degrees in Economics and Law (with honors), La Sapienza, University of Rome;
- Specialization course, London Polytechnic;
- Advanced training course in international tax law, University of Rome, La Sapienza;
- Lawyer and accountant qualifications;
- Registered Auditor (Ministry of Justice); qualified lawyer registered in Rome; member of the Special Register of the Court of Cassation lawyers kept by the National Bar Council;
- Assessor of the Civil and Criminal Court of Rome;
- Member of the International Fiscal Association, the Italian National Association of Tax Advisers and of the European Register of Tax Advisers.
- Member of the European Association of Tax Law Professors;
- Founding member of the Society of Tax Law Scholars;

Institutional experience

- From 1986 to 1995, he worked for the Inspectorate General of Finance of the National General Accounting Office;
- From 1 February 1995 to 16 May 1996, he was appointed as legal adviser for the *pro-tempore* Finance Ministry and he received a solemn praise according to articles 37 and 38 of the DR. 23 March 1933, n.185;
- (1992) member of the Commission in charge of redrafting SACE balance sheet, appointed by the Director General of the Italian Treasury, Prof. Mario Draghi;
- (1992) member of the Committee of the National General Accounting Office for the privatization of public bodies;
- (1993) member of the National Council of Accountants Committee for the revision of accounting standards.
- (1993) member of the Study Committee of the Prime Minister's Office for the reorganization of the balance sheet of publishers, appointed by the Ministry for the Treasury.
- (1995) member of the national study Committee of the Ministry for Industry for the elaboration of an accounting regulation for the Chambers of Commerce, appointed by the Minister for Industry;
- in 1997 he was hired by the *pro-tempore* Minister of Foreign Trade for the project whose subject was "*Tax breaks for foreign trade*";

- (1997) member of the Committee on compared studies on the taxation applicable to professional sport businesses of the EU countries, appointed by the Vice President of the Council of Ministers.
- (1997) member of the Committee for the drafting of a legislative measure on taxation for non-commercial entities, appointed by the *pro-tempore* Minister of Finance;
- from 1998 to 2003, he was the coordinator of the Taxation Observatory of the Chambers of Commerce founded by Unioncamere;
- in 2003 the Ministry of Foreign Trade hired him for the development of the following subject: EU development projects taxation;
- (2006) member of the Committee for the drafting, interpretation and application of the accounting standards of the Chambers of Commerce, appointed by the Ministry of Economic Development.
- (2009) member of the study group on issues related to extraordinary administration procedures in big companies in difficulty, appointed by the Ministry of Economic Development;
- (2011) tax expert of the Committee on civil law of the Italian Body for Accounting for the elaboration of accounting standards;
- for several times he served as a member of the examination board to become a lawyer and the examination board to become an accountant;
- he is a member of the Scientific Committee of the project ItaliaCamp sponsored by LUISS University of Rome, the President of the Republic and the Prime Minister's Office.

Relevant work experience:

- Along his professional career, he gained experience in the fields of public bodies or state-owned companies; amongst the assignments he carried out, it is worth highlighting his work with CONI, several sport federations, Unioncamere and its participated companies, several Chambers of Commerce, the Italian Red Cross and its participated companies, FIPE; moreover, he was appointed as tax adviser for the construction of "impresa.gov" portal created by the Minister for Scientific and Technological Innovation;
- In 2006 he was appointed Chairman of the Internal Audit Service of the Italian Institute for Social Medicine;
- In 2007 he was appointed Chairman of the board of directors of an industrial group participated by a company listed on the Milan Stock Exchange;
- in 2007 the Minister of Economic Development appointed him special commissioner for the extraordinary administration procedure of Europol Corpo di Vigilanza S.p.A.;
- From 2008 to 2011, he dealt with the extraordinary administration of Gruppo Alitalia. His functions were: supervising, coordinating and being the point of reference of the company;
- From 2011 on, he has been the Chairman of the Board of Statutory Auditors of the Distretto Tecnologico Nazionale dell'Energia participated by several Universities and by the key players of the sector;
- From 2012 on, he has been Chairman of ItaliaCamp Srl within the project sponsored by LUISS University of Rome, the President of the Republic and the Prime Minister's Office;

- in 2012, the Mayor of Rome appointed him as Special Commissioner of Farmacap, a special company for the management of public pharmacies and of social and health activities in Rome.
- he has also provided his services as insolvency practitioner, court administrator and legal adviser in bankruptcy procedures; here follows a list of the main assignments he is currently carrying out:
 - 1) Special Commissioner of Europol Corpo di Vigilanza spa;
 - 2) Court Administrator in the procedure for the arrangement with creditors of Acqua Pia dell'Antica Marcia;
 - 3) Court Administrator in the procedure for the arrangement with creditors of San Giovanni di Dio Fatebenefratelli Hospital;
 - 4) Court Administrator in the procedure for the arrangement with creditors of Aspica Srl;
 - 5) Insolvency practitioner of OIS Srl (former public branch of Olivetti);
 - 6) Insolvency practitioner of REM Srl;

Academic experience:

- In 1996, he was appointed professor of tax law at the Scuola Tributaria Centrale. In 1999 and 2011, his post was confirmed through a decree of the *pro-tempore* Ministry of Finance;
- from academic year 1997/1998 to 2002/2003, he taught tax law at the Law Department of the University of Camerino, first as a contract professor and afterwards substituting a colleague.
- in 2002, he became a permanent associate professor of tax law at the Department of Economics of the University of Salento;
- from academic year 2005/2006 to 2010/2011 he taught tax law at the Link Campus University of Malta;
- in 2006, he was appointed as scientific director of the agreement between the University of Salento and the Péter Pàzmány Catholic University of Budapest
- in 2007 the pro-rector of the Finance Academy under the Government of the Russian Federation invited him to held lectures as a visiting professor;
- from 2007 to 2011, he taught tax planning at the Universitas Mercatorum of Rome;
- from 2010 on, he has been a tax law professor at the Faculty of Economics of the University of Salento;
- From academic year 2011/2012 he has been teaching tax law at the Universitas Mercatorum of Rome;
- he has been a member of the scientific committees and director of a number of courses in tax law and EU tax law organized by different universities (La Sapienza of Rome, Lecce);
- he taught in several specialisation schools, postgraduate courses, at the Scuola di Polizia Tributaria della Guardia di Finanza, at the Inspectorate General of Finance of the Ministry for the Treasury and organized nationally relevant conferences.

- He is a member of: the Editorial Committee and of the external auditors Committee of the magazine "*Rivista di Diritto Tributario*"; the Editorial Committee of the magazine "*Rivista trimestrale di diritto tributario*"; the external Auditors Committee of the magazine "*Rassegna Tributaria*"; the Scientific Committee of the magazine "*Tributi Impresa*"; the Steering Committee of the magazine "*Le corti pugliesi*"; the Scientific Committee of the magazine of the Italian Association of Tax Advisers; he is in charge of the content of the magazine "*Economia, Azienda e Sviluppo*".

Current occupation:

- Tax law professor at the Department of Economics of the University of Salento;
- Tax law professor at the Universitas Mercatorum di Roma
- Court of Cassation lawyer; auditor and co-head of the Rome-based law firm Studi Legali Riuniti.

Published monographs and articles, notes to judgment and encyclopaedia entries:

- Published books:

1) (1993), PAPARELLA, *Profili tributari delle operazioni societarie disciplinate dalla legge Amato*, Milano, Giuffrè;

2) (2000), PAPARELLA, *Possesso di redditi ed interposizione fittizia. Contributo allo studio dell'elemento soggettivo nella fattispecie imponible*, Milano, Giuffrè;

3) (2005), PAPARELLA, *Studi preliminari sui profili teorici e sistematici dell'accollo nel diritto tributario*, Roma, Atena;

4) (2005), PAPARELLA, *L'imputazione soggettiva del reddito*, Bari, Cacucci;

5) (2006), PAPARELLA, a cura di, *La riforma del regime fiscale delle imprese: lo stato di attuazione e le prime esperienze concrete*, Milano, Giuffrè;

6) (2006), ESPOSITO-PAPARELLA, a cura di, *La riforma dell'imposta sul reddito delle società*, Napoli, Edizioni Scientifiche Italiane;

7) (2008), PAPARELLA, *L'accollo del debito d'imposta*, Milano, Giuffrè;

8) (2013), PAPARELLA, a cura di, *Il diritto tributario delle procedure concorsuali e delle imprese in crisi*, Milano, Giuffrè;

9) (2014), FANTOZZI, PAPARELLA, *Lezioni di diritto tributario dell'impresa*, Padova, Cedam.

- He published over 80 articles, notes to judgment and encyclopaedia entries on top scientific magazines

I authorize the processing of my personal data in compliance with the law.

Rome, April 2014

Prof. Avv. Franco Paparella

Rome, 6 May 2014

ACEA S.p.A.
Affari Legali e Societari
(Legal and Corporate Affairs)
2, Piazzale Ostiense
00154 Rome

DECLARATION

FOR THE CANDIDACY TO THE POSITION OF BOARD MEMBER

Acceptance of the candidacy, absence of grounds for ineligibility, incompatibility or forfeiture of the appointment, possession of the requirements of good standing and, where applicable, independence, respect of the limits to the holding of multiple offices, and a *Curriculum Vitae*

The undersigned Salvatore Monni, born in Rome on 10/02/1970, Tax ID MNNSVT70B10H501H domiciled in Rome

WHEREAS

(i) The Shareholders' Meeting of ACEA S.p.A. is called on 5 June 2014 to deliberate, *inter alia*, on the appointment of the Members of the Board of Directors of the Company;

(ii) His name as candidate to the office of Director was inserted in the list submitted by Roma Capitale pursuant to Article 15 of the Memorandum of Association of ACEA S.p.A.;

DECLARES

conscious of his own responsibilities in case of false declaration

- in case of appointment, to irrevocably accept the abovementioned office of Director,
- to hold all the requirements for taking on the abovementioned office as provided for by the Law and the Memorandum of Association of ACEA S.p.A.,
- that there are no grounds of ineligibility *and/or* forfeiture of the appointment *and/or* incompatibility against him, pursuant to the current legislation and the Memorandum of Association, Article 2382 of the Italian Civil Code, or any other binding cause against the taking-on of the office provided for by the applicable Law;

- to hold the requirements of good standing as provided for by Article 147 *quinquies*, Sections 1 and 2 of Legislative Decree No. 98 of 24/02/1998, and Article 2 of Ministerial Decree No. 162 of 30/03/2000;
- to respect the orientation of the Board of Directors of ACEA S.p.A. on the holding of multiple administrative and control offices in other listed companies;
- not to be a candidate in any other list for the appointment as Member of the Board;
- to commit to promptly communicate any act or fact modifying the information given in this declaration.

A *Curriculum Vitae* with a list of the administration and control offices held in other Companies is attached hereto, pursuant to the Law.

In witness thereof,

Salvatore Monni

[*signed*]

Attachments:

- *Curriculum Vitae* with list of the positions held;
- Copy of an ID.

Salvatore Monni

PERSONAL INFORMATION

Born in Rome on 10/02/1970
Married with two sons

CURRENT POSITION

As of January 2011 Mr. Monni is Associate Professor (SECS-P02 -Economic Policy at Roma Tre University, Department of Economics He is currently full professor of Economy of (BA course 9 CFU), Business and Market theory (MA course 9 CFU), Corporate Governance and company's scenarios (MA course 3 CFU).

PAST POSITIONS

From 2004 to 2010 Researcher (SECS-P02-Political Economics) at the Faculty of Economics, Department of Economics, University of Roma Tre.

From February 2000 to February 2003 he was he was awarded a research fellowship at the Department of Economics of the University of Roma Tre in Economic institutions, institutional theories of entrepreneurship and changes in production systems (Supervisor Prof. Sebastiano Fadda).

ACADEMIC BACKGROUND

-11/96-04/2000 - Ph.D. in Institutions, Environment and Policy for the Economic Development, Roma Tre University, 2000. PhD thesis: "L'indice di sviluppo umano regionale. Un'applicazione all'Unione Europea" ("The Regional Human Development Indicator, applied to the EU"). Tutor: Prof. Mauro Mellano

-10/1997-09/1999-Master of Arts (MA) in "Development Economics". Universit)' of Sussex, Brighton,UK. Title of the dissertation: "A regional-specific Hdi analysis: the European Union". Tutor: Prof Andrew Newell.

11/1989-07/11 995 – Degree in Business and Economics ("Economia e Commercio" in Italian) Sapienza University of Rome, 1995. Thesis: Dai Basic Needs agli indicatori di sviluppo umano: l'evoluzione recente della teoria dello sviluppo ("From Basic Needs to the Human Development Indicators: the recent evolution of the development theory"). Tutor: Prof. Mauro Mellano

ACADEMIC ACTIVITY.

University of Roma Tre. Faculty of Economics

2008: Development Economics (BA course).

2010: Companies and market theory (MA course).

2010: Corporate Governance and sectorial scenarios for businesses (MA course, module).

2008-2009: Development Economics-advanced course (MA course).
2006-2007: Development Economics - (BA course).

University of Roma Tre. Faculty of Engineering

2004-2007: Industrial Economics-advanced course (MA course).

University of Rome La Sapienza, Faculty of Humanities

'2003-2004: Applied Economics

'2002-2003 Economics and Institutions

Over the years he was professor for the Ph.D. in "Economics of the Environment and development" of the University Roma Tre and for Post-graduation courses of first and second level for many Italian universities.

DIRECTION AND PARTECIPATION TO NUMEROUS NATIONAL AND INTERNATIONAL RESEARCH PROJECTS

European projects

- 2013 -2016 Social Innovation in Brazil, in the WaterTreatment Sector (AguaSociAL). Seventh Framework Programme Marie Curie Actions People. Head of research unit.
- 2012-2015 Sustainable Human Development [or MED Countries (SHuMED). Seventh Framework Programme Marie Curie Actions People, Head of research unit.

National Research projects

- 2012: CNEL (National Council of Economics and Labour) Research Project, The Role of APS (Associations for social enhancement). Head of research unit.
- 2012: CREL (Regional Council of Economics and Labour) Research Project in collaboration with the Università La Sapienza, Università di Roma Tor Vergata, LUISS: the internationalization of Latium enterprises in Asia. Head of research unit.
- 2008-2012: Research Project of the "Ex 60%" Department various topics. Head of research unit.

Over these years he was also a member of numerous National and International research projects for both public and private institutions such as the European Commission, FORMEZ, SVIMEZ, CNEL, CREL, FEDEA (Fundacion de Estudios de Economia Aplicada). In 2001 he has collaborated with the Department of Public Administration-Presidency of the Council of Ministers-for the project for the Analysis of the Impact of regulation (AIR).

DIRECTION OF POST-GRADUATION COURSES

Since November 2012 he is Director of the Post-graduation course in "Cooperative Enterprise: Economics, Law and Management" of the University of Roma Tre.

OTHER ACADEMIC POSITIONS

- Member of the Evaluation group of the University
- College of the doctoral degree in "Economics of Environment and Development", University of Roma Tre.
- Scientific Committee of the Post-graduation Course in Cooperative Entrepreneurship: Economics, Law and Management University of Roma Tre.
- Scientific Committee of CROMA (Center for the Study of Rome). University of Roma Tre.
- Board of directors of the Post-graduation Course in "Human Development and Food Security", University of Roma Tre.

WORK EXPERIENCE FOR NATIONAL AND INTERNATIONAL JOURNALS

Associate Editor of the International Journal of Environmental Policy and Decision Making, Inderscience publisher.

- Editor of the Journal of Entrepreneurship and Sustainability Issue.
- Member of the Editorial Staff of QA/ Magazine of the Association Rossi Doria.
- Referee for: Ecological Economics, Regional Studies, magazine of political economics, QA/magazine of the Association Rossi Doria. External referee for European Commission Projects

MEMBERSHIPS

- SIE –Italian association of Economists
- SEEDS -Sustainability Environmental Economics and Dynamics Studies.
- CREI Centre of interdepartmental research of Economy of institutions, University of Roma Tre
- EAEPE -European Association for Evolutionary Political Economy.
- HDCA -Human Development and Capability Association.
- Association for studies and research Manlio Rossi-Doria.

PUBLICATIONS

Essays on journals

1. Monni, S. & Spaventa, A. (2013) "Beyond Gdp and HDI: Shifting the focus from Paradigms to Politics in Development Vol. 56(2), p. 227-231.
2. Caffaro, N., Giovannetti, S., Monni, S., (2013) "Large scale foreign acquisitions of land in developing countries. Risks, opportunities and new actors" in QA/Ri\ magazine of the Association Rossi Doria, n. 2, p. 9-36.
3. Feliziani, V. & Monni, S. (2013) "Towards new tourism policy. The role of fiscal policy in increasing competitiveness" in Tourism Review International Vol. 16 (3-4), p. 239-246.
4. Monni, S. & Zaccagnini, F. (2011) "A critical review of theories of migration: from Marx to Human Development" in Parolechiave n. 46, pp. 31-44, Carocci Editore.
5. De Muro, P., Monni, S. & Tridico, P. (2011) "Knowledge-based economy and social exclusion: shadow and light in the Roman socioeconomic model", in International Journal of Urban and Regional Research Vol. 35 issue 6, pp. 1212-1238, November.

6. Monni, S. & Spaventa, A. (2009) "Cluster and technological districts: models and policies" in *Argomenti*, n.26, pp. 71-98.
7. Costantini, V. & Monni, S. (2009) "Gender Disparities in the Italian Regions from a Human Development Perspective", in *Journal of Socio-Economics*, Val. 38, issue 2, pp. 256-269, Mareh.
8. Costantini, V. & Monni, S. (2008) "Sustainability and Human Development", in *Economia Politica-Journal of Analytical and Institutional Economics*, a. XXV, n. I, pp. 11-32, April.
9. Costantini, V. & Monni, S. (2008) "Environment, Human Development and Economic Growth", in *Ecological Economics*, Vol. 64, NO.4, pp.867-880, February.
10. Monni, S. & Spaventa, A. (2007) "What next? How the internationalization process might lead to the dissolution of Veneto's low-technology industrial districts", in *Rivista di Politica Economica*, July-August, pp. 171-217.
11. Costantini, V. & Monni, S. (2005) "Sustainable Human Development for European Countries", in the *Journal of Human Development*, Vol.6, No.3, pp. 329-351, November.
12. Constantini, V & Monni, S. (2005) "Measuring Human development and Environmental Sustainability in European countries" published on **Q/A La questione agraria** n.2 p. 73-104
13. Monni, S "The regional Human Development Index. An application to the European union" in *Argomenti* n.5 2002, pp 99-125
14. Monni, S "Human development in the Italian provinces on **QA/ La questione agraria**, n.1 202, pp 115-130.
15. Monni, S (2000) " Note in tema di impatto della regolazione sulle Piccole e Medie Imprese" in **Rivista Trimestrale di Scienza dell'Amministrazione**, n.4 pp97-108

SPECIAL ISSUES OF JOURNALS

16. Cuffaro, N; Giovannetti G; Monni S; (eds) (forthcoming 2/2013) " Large scale foreign acquisitions of land in developing countries. Risks, opportunities and new actors" in *QA/ magazine of the Rossi Doria Associations*.

MONOGRAPHS

17. Monni, S & Spaventa, A; (2009) "Offshore at Okinawa- Oil, arms and business in the Sino-American challenge". Publisher: Laterza

EDITORSHIPS

18. Monni, S Naccarato, A& Scarano, S (eds) (2011) " Imprese e territorio per un atlante della provincia di Roma" University of Roma Tre, CROMA- University centre for the study of Rome.

ESSAYS IN MISCELLANEOUS VOLUMES

19. De Muro, P; Monni, S & Tridico, P (2013) " Development theories, Economic Policies and Institutions: a dialectical evolution" in Sebastiano Fadda, Pasquale Tridico (eds) " Institutions and Economic Development after the financial crisis" Routledge.
20. Monni, S (2013) " Oltre il velo di Maya: il ruolo delle idee e delle Istituzioni" in C. Magazzino and G.C: Romagnoli (eds) " Legge di stabilità e politica Economica in Italy; Franco Angeli publishers- 2013
21. De Mur, P; Monni, S.& Tridico, P. (2012) "Rome", in Flavia Martinelli, Frank Moulaert, Andreas Novy (eds) " Urban and regional development Trajectory in Contemporary Capitalism" Routledge.
22. De Muro, P; Monni, S & Tridico, P (2013) "The development of Rome between discourse and reality" in Pompeo, F (eds) " Paesaggi dell'esclusione. Politiche degli spazi, re-indigenizzazione e alter malattie del territorio romano". UTET.
23. Monni, S & Ricci, A (2002) "Cooperation Programme in the Mediterranean area: An analysis of human development" in Mellano, M.(eds) "Integrazione economica e Cooperazione allo sviluppo nel bacino del Mediterraneo". Publisher: La Sapienza Editrice.

24. Monni, S (2001) "Danimarca: come le istituzioni plasmano l'analisi d'impatto" in Radaelli, C.M. (eds) "Regulatory impact analysis in Comparative Perspective, Rubettino, Soveria Mannelli, September.
25. Monni, S (2001) "Germania and Air: un processo a metà" In Radaelli, C.M. (eds) "Regulatory impact analysis in Comparative Perspective, Rubettino, Soveria Mannelli, September.

WORKING PAPERS

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Rome, 6 May 2014

Rome, 6 May 2014

ACEA S.p.A.
Affari Legali e Societari
(Legal and Corporate Affairs)
2, Piazzale Ostiense
00154 Rome

**DECLARATION
FOR THE CANDIDACY TO THE POSITION OF BOARD MEMBER**

Acceptance of the candidacy, absence of grounds for ineligibility, incompatibility or forfeiture of the appointment, possession of the requirements of good standing and, where applicable, independence, respect of the limits to the holding of multiple offices, and a Curriculum Vitae

The undersigned Fausto Valtriani, born in Cascina (PI) on 18/06/1950, Tax ID **VLTFST50H18B950T**

WHEREAS

(i) The Shareholders' Meeting of ACEA S.p.A. is called on 5 June 2014 to deliberate, inter alia, on the appointment of the Members of the Board of Directors of the Company;

(ii) His name as candidate to the office of Director was inserted in the list submitted by Roma Capitale pursuant to Article 15 of the Memorandum of Association of ACEA S.p.A.;

DECLARES

conscious of his own responsibilities in case of false declaration

- in case of appointment, to irrevocably accept the abovementioned office of Director,
- to hold all the requirements for taking on the abovementioned office as provided for by the Law and the Memorandum of Association of ACEA S.p.A.,
- that there are no grounds of ineligibility and/or forfeiture of the appointment and/or incompatibility against him, pursuant to the current legislation and the Memorandum of Association, Article 2382 of the Italian Civil Code, or any other binding cause against the taking-on of the office provided for by the applicable Law;
- to hold the requirements of good standing as provided for by Article 147 *quinquies*, Sections 1 and 2 of Legislative Decree No. 98 of 24/02/1998, and Article 2 of Ministerial Decree No. 162 of 30/03/2000;
- to respect the orientation of the Board of Directors of ACEA S.p.A. on the holding of multiple administrative and control offices in other listed companies;
- not to be a candidate in any other list for the appointment as Member of the Board;
- to commit to promptly communicate any act or fact modifying the information given in this declaration.

A Curriculum Vitae with a list of the administration and control offices held in other Companies is attached hereto, pursuant to the Law.

In witness thereof,
Fausto Valtriani
[signed]

Attachments:

- Curriculum Vitae with list of the positions held;
- Copy of an ID

I agree to the processing of my personal data, pursuant to the provisions of the current legislation on privacy
F. Valtriani

Curriculum Vitae

Name and surname: Fausto VALTRIANI
Date of birth: 18 June 1950
Place of birth: Cascina (PI)
Years of professional experience: 20

Education

High School *Diploma* in classical studies, obtained at Liceo Classico G. Galilei of Pisa.
Degree in Law, obtained at Università degli Studi di Pisa

Professional Experience

He was the head of the Legal and Development Sector of Confesergest, administrator and member of Società STRATEGIE, both companies operating in the field of Consultancy services. In his position as President and administrator of public companies and mainly-public companies, in the fields of Water, Waste and Sludge Disposal Management (Aquaser S.r.l. and Solemme S.p.A. - Gruppo Acea), he completed complex processes of company demerger, merger and concentration, such as the demerging of the waste branch Gea S.p.A. - the company managing the waste collection and disposal and the water system of the Pisana area - and the related incorporation of said branch into Geofor S.p.A. and the merger of the water service operators of ATO 2 -Basso Valdarno, with the establishment of Acque Spa.

Ingegnerie Toscane

Florence, Pisa

As of February 2008 - today: *President*

The engineering company was established following the merger of the engineering activities of Acque SpA (integrated water service operator of the Ambito Territoriale Ottimale of Pisa) and Publiacqua (integrated water service operator of the Ambito Territoriale Ottimale of Florence), and its partners include ACEA, Acquedotto del Fiora Spa and Uniacque Spa. The partners can rely on innovative and advanced services of technological processes engineering, research and optimization.

Annual average turnover: 20 Million Euros

Employees: 120

Aquaser spa

Volterra (PI)

As of April 2013 - today: *Board Member*

The company provides services to public and private parties, in the field of environmental protection and secondary and instrumental activities for the management of the water integrated cycle, with regard, in particular, to the reuse of sludge.

Annual average turnover: 28 Million Euros

Employees: 21

Solemme spa

Grosseto

2009 - April 2014: *President*

The company holds and directly manages composting plants.

Annual average turnover: 1 Million Euros

Employees: 7

Acque SpA

Pisa

2001-2011: *President*

Acuq SpA is the operator of the integrated water service of the Ambito Territoriale Ottimale of Pisa, with a 25-year concession agreement.

Annual average turnover: 130 Million Euros

Employees: 450

06/05/14

Fausto Valtriani

[*Signed*]

Rome, 8 May 2014

ACEA S.p.A.
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2, Piazzale Ostiense
00154 Rome

**DECLARATION
FOR THE CANDIDACY TO THE POSITION OF BOARD MEMBER**

Acceptance of the candidacy, absence of grounds for ineligibility, incompatibility or forfeiture of the appointment, possession of the requirements of good standing and, where applicable, independence, respect of the limits to the holding of multiple offices, and a *Curriculum Vitae*

The undersigned Giovanni Campa, born in Nardò on 08/07/1976, Tax ID CMPGNN76L08F842I, domiciled in Rome,

WHEREAS

- (i) The Shareholders' Meeting of ACEA S.p.A. is called on 5 June 2014 to deliberate, *inter alia*, on the appointment of the Members of the Board of Directors of the Company;
- (ii) His name as candidate to the office of Director was inserted in the list submitted by Roma Capitale pursuant to Article 15 of the Memorandum of Association of ACEA S.p.A.;

DECLARES

conscious of his own responsibilities in case of false declaration

- in case of appointment, to irrevocably accept the abovementioned office of Director,
- to hold all the requirements for taking on the abovementioned office as provided for by the Law and the Memorandum of Association of ACEA S.p.A.,
- that there are no grounds of ineligibility *and/or* forfeiture of the appointment *and/or* incompatibility against him, pursuant to the current legislation and the Memorandum of Association, Article 2382 of the Italian Civil Code, or any other binding cause against the taking-on of the office provided for by the applicable Law;
- to hold the requirements of good standing as provided for by Article 147 *quinquies*, Sections 1 and 2 of Legislative Decree No. 98 of 24/02/1998, and Article 2 of Ministerial Decree No. 162 of 30/03/2000;
- to respect the orientation of the Board of Directors of ACEA S.p.A. on the holding of multiple administrative and control offices in other listed companies;
- not to be a candidate in any other list for the appointment as Member of the Board;
- to commit to promptly communicate any act or fact modifying the information given in this declaration.

A *Curriculum Vitae* with a list of the administration and control offices held in other Companies is attached hereto, pursuant to the Law.

In witness thereof,
Giovanni Campa
[signed]

Attachments:

- *Curriculum Vitae* with list of the positions held;
- Copy of an ID.

GIOVANNI CAMPA

EDUCATION

- 2007 **SDA Bocconi, Milan - Master of Business Administration**
2007 **Columbia University, New York - Concentration in Finance**
2001 **Politecnico di Milano, Milan - Degree in Mechanical Engineering**, final mark 100/100 *cum laude*
2000 **Ecole Centrale Paris, Paris - Degree in Industrial Engineering**
1995 Liceo Scientifico "Tommaso Fiore", Gallipoli - High School *Diploma* in Scientific Studies

PROFESSIONAL EXPERIENCE

05/2004 - 02/2011 **The Boston Consulting Group** (Management Consulting) - Milan, Italy

As of 02/2011 **Accenture Management Consulting** (Strategy) - Milan, Italy

Position:

Executive

As of 2004, I held offices with increasing responsibilities, progressing from the initial position of business analyst to the role of Project Leader, until, in 2011, I covered the position of Executive.

I am in charge of managing the relations with global and Italian agencies, leaders in their area of reference.

My mission is to ensure the full achievement of planning objectives and to create the highest possible value for client companies, by developing strategies, industrial plans and turnaround.

Fields:

Energy, chemistry, industrial products, travel & tourism,

Details:

I took part in various projects, mainly in the fields of Corporate Strategy, Company Restructuring and Turnaround, Organization Design, Operations Improvement.

Below is a summary of the competencies I acquired along the years:

- **Corporate Strategy**
 - Medium- and Long-Term Corporate planning
 - Competitive Scenarios
 - Post-Merger Integration
 - Business Plan Preparation
 - Due Diligence for M&A
 - Investment Plan Development
 - International Growth Strategy
 - Tableau de Bord
- **Company Restructuring and Turnaround**
 - Due Diligence
 - Costs Cut (Analysis, Areas of improvement, Targets and Actions Definition, Make-or-buy evaluations...)
 - Margins Optimization
- **Commercial Strategy and Commercial Operations**
 - Market Analysis (trends and competitive scenarios)
 - Commercial Strategy Definition
 - Go-To-Market
 - Competitive Positioning
 - Clients Portfolio Management
 - Customer Service Optimization

- **Sales Channels Management**
 - Channels Optimization and Target Definition
 - Sizing
 - Organization
- **Sourcing Strategies and Purchasing Optimization**
 - Sourcing Strategy
 - Purchasing-process Optimization
- **Organization**
 - Organizational Design and sizing
 - Business requirements
 - Resources Planning
- **Revenue Boosting**
 - Customer Retention Systems
 - Promotional Activities: price, timings and marketing support
 - “Non-core” products strengthening as a vehicle to improve “core” activities
- **Operations Optimization**
 - Maintenance
 - Warehouse Management
 - Components Standardization
 - Performance Benchmark

12/02 - 04/04 SAICA Italia (Badipack, Carta e Cartone) - Badia Polesine (Ro), Italy
 Position: **Production & Project Manager**
 Details: Head of production of the main production line of the plant.
 Project Leader of the installation of the Production line

03/02 - 11/02 SAICA France (La Rochette, Carta eCartone) - La Rochette (73), France
 Position: Production Engineer
 Details: Improvement of Production Processes; Project Team Design.

1998 VALEO (Supplier of components for the automotive sector) - Reims (51), France
 Position: Internship, Production Engineer
 Details: Improvement of Production Processes

ADDITIONAL INFORMATION

Languages: Italian, French - fluent; English - TOEFL:260
 Publications: *Biorobotic design criteria for innovative limb prosthesis*, 2001 - Kaunas Technology
 IT: Thorough knowledge of Windows Office and Visual Basic.

I authorize the use of my personal data pursuant to Legislative Decree No. 196 of 30 June 2003

Alezio, 8 maggio 2014
 Giovanni Campa
 [Signed]

Rome, 5 May 2014

ACEA S.p.A.
Affari Legali e Societari
(Legal and Corporate Affairs)
2, Piazzale Ostiense
00154 Rome

**DECLARATION
FOR THE CANDIDACY TO THE POSITION OF BOARD MEMBER**

Acceptance of the candidacy, absence of grounds for ineligibility, incompatibility or forfeiture of the appointment, possession of the requirements of good standing and, where applicable, independence, respect of the limits to the holding of multiple offices, and a Curriculum Vitae

The undersigned Donatella Visconti, born in Rome on 21/05/1956, Tax ID **VSCDTL56E61H501L**, domiciled in Rome

WHEREAS

(i) The Shareholders' Meeting of ACEA S.p.A. is called on 5 June 2014 to deliberate, inter alia, on the appointment of the Members of the Board of Directors of the Company;

(ii) Her name as candidate to the office of Director was inserted in the list submitted by Roma Capitale pursuant to Article 15 of the Memorandum of Association of ACEA S.p.A.;

DECLARES

conscious of her own responsibilities in case of false declaration

- in case of appointment, to irrevocably accept the abovementioned office of Director,
- to hold all the requirements for taking on the abovementioned office as provided for by the Law and the Memorandum of Association of ACEA S.p.A.,
- that there are no grounds of ineligibility and/or forfeiture of the appointment and/or incompatibility against him, pursuant to the current legislation and the Memorandum of Association, Article 2382 of the Italian Civil Code, or any other binding cause against the taking-on of the office provided for by the applicable Law;
- to hold the requirements of good standing as provided for by Article 147 *quinquies*, Sections 1 and 2 of Legislative Decree No. 98 of 24/02/1998, and Article 2 of Ministerial Decree No. 162 of 30/03/2000;
- to respect the orientation of the Board of Directors of ACEA S.p.A. on the holding of multiple administrative and control offices in other listed companies;
- not to be a candidate in any other list for the appointment as Member of the Board;
- to commit to promptly communicate any act or fact modifying the information given in this declaration.

A Curriculum Vitae with a list of the administration and control offices held in other Companies is attached hereto, pursuant to the Law.

In witness thereof,
Donatella Visconti
[signed]

Attachments:

- *Curriculum Vitae with list of the positions held;*
- *Copy of an ID*

I agree to the processing of my personal data, pursuant to the provisions of the current legislation on privacy
DONATELLA VISCONTI

Education qualification

1981 Degree in Law - Final dissertation on Industrial Law - Università degli Studi di Roma - La Sapienza

Education

2014 Induction Session for Independent Administrators - Assogestioni-Assonime

2002 Post-graduation Course in Institutional Relations - Running S.p.A. Reti group

1990-2000 Courses in Managerial Development, Team Building, Strategies and Communication

1987 Post-graduation course in Negotiation and Web management - San Paolo Invest . San Paolo di Torino

1983 Post-graduation course in Associative Development and Lobby - Confindustria

Decorations: she was awarded the diploma of **Officer of the Order of Merit of the Italian Republic**

Professional experience

As of 2011, President of Banca Impresa Lazio S.p.A., public/private bank (company structure: Bnl - Bnp Paribas, UniCredit Banca, Intesa Sanpaolo, BCC Roma and - 40% - Regione Lazio), operating in the guarantees market, to support the access to credit of small and medium enterprises through the use of public endowment and counter-guarantees of the Medio Credito Centrale.

Called for the restructuring of the Bank and the repositioning of activities, she works to support and develop the productive fabric, and to enhance the public instruments of industrial policy. She is in charge of the relations with the supervisory body; she develops the relations with the institutions; she plans and implements confrontation and conciliation actions with the entities representing businesses, with banks and guarantee consortiums.

As of September 2013, within the complex decisions on the reorganization of regional finance companies, she has followed the activities relating to the transformation of the bank into an in-house subject and to the Bank's merger through acquisition into a Public finance body authorized to grant loans, as regards both the coordination activities between private and public partners, and within the Banca d'Italia.

She is the creator and President of the **Coordinamento tra Banche e Finanziarie Regionali a capitale misto pubblico-privato** (Banca Impresa Lazio, Fidi Toscana, Fira Abruzzo, Gepafin Umbria, Veneto Sviluppo), established to represent mixed holding Private-Law subjects using public financial resources to support SMEs, which was inserted in the "National Observatory for access to credit", recently established by law.

As of 2013, she is Adviser for the Chief of the Marina Militare as regards institutional and financial strategies aimed at developing and enhancing the **sea**, the relevant National economies, and the non-military activities of the Marina.

As of 2010, Board member of FIROMMS - Fondazione Italiana Ricerca Osteoporosi e Malattie Muscolo Scheletriche (Italian Foundation for the research on Osteoporosis and Musculoskeletal Diseases).

2003-2010, Director of Institutional Relations of Servier Italia S.p.A., Italian branch of *Les Laboratoires Servier*, French multinational corporation in the field of research and pharmaceutical production. In her position, she managed important dossiers for the Italian Government, competent National agencies, the Italian Parliament, Regions, AIFA (Italian Medicines Agency), sectorial associations.

2000-2005, Head of the Institutional relations of Farmafactoring S.p.A., financial management company in the Public Health sector.

Member of the examination board of the Prizes for the Degrees in Health economics and Public finance at the Università di Perugia.

1998 Administrator of Visconti & Partners S.r.l., consulting company for businesses. She conducted numerous interventions, including: organizational-managerial restructuring plan of the **Ascot S.p.A.** group (tile production); organizational model of structures, roles and functions of the network staff of **I.N.A. S.i.m.**

(Brokerage company); at **Orga Italia S.p.A.** (microchips and smart card producers), she was in charge of reorganization, and external and internal communication; institutional relations of the pharmaceutical company **Menarini S.p.A.**

1994 Head of large companies of **Dynargie Italia S.r.l.**, French-Swiss multinational company, operating in the field of consulting for private companies and public bodies. For this company, she followed, among others: **Arthur Andersen & Co** and **Arthur Andersen MBA S.p.A.** (partners and senior managers); **Banca Nazionale del Lavoro S.p.A.** (executives and officers of the bank and the subsidiary companies); **Artigiancassa** (area directors); **Citroen Italia S.p.A.** (car dealers and sales manager); **Ethicon endo Surgery** (area managers).

1991-1994 Finance area manager in Milan, for **Cefor S.p.A.**, strategic consultancy and development company for cooperative banks; she was called to create, develop and manage the new institutional department of the Finance Area, by entering into contact and personally seeing to the consultancy of a number of cooperative banks.

1989-1991 San Paolo Invest S.p.A. - Istituto bancario SAN PAOLO di TORINO, Marketing Manager. She took part in the constitutive start-up. Institutional teacher for internal training courses.

1987-1988 Fideuram S.p.A. - IMI Sales Manager

1983-1986 Officer with managerial functions at **Ance** (Confindustria), in the legal service Public Works and Procurement. Later, she managed the associative development project of territorial associations.

Teaching activity

Teacher at the **Post-graduation course** in “*Decision-making and lobbying in Italy and in Europe*”, department of **Law** at **Università di Roma Tor Vergata**.

Director and teacher of the **Tool-kit post-graduation course** in managerial training at **Aeroporti di Roma** (high potential resources).

Teacher at **Ente Poste S.p.A.** for the **Business School Universitaria STOA**, for **IPSOA S.p.A.**, **Banca Popolare di Verona**, **Cassa di Risparmio di Macerata**, **Cassa di Risparmio di Padova e Rovigo**, **Cassa di Risparmio di Piacenza**, **Banca Agricola Mantovana**, **Banca Popolare Commercio e Industria**, **Banca Popolare di Milano**, **Banca Popolare di Piacenza**, **Banca Popolare di Verona**, **Finanza e Futuro S.I.M.**

Conference activity

Speaker at important conferences such as, in 2012: “*Opportunities and limits of the territory. Experiences compared*” **Forum delle Banche Locali**; *43rd edition of the International Study Days “The backbone: scenarios and future of Italian small and medium enterprises”* **Centro Pio Manzù**; “*Together towards a credit for development*” **Fondazione della Libertà Bene Comune**; “*Guarantees for access to credit, a tool for the support and development for SMEs*” **Confapi Lazio**; “*The future of building enterprises*” **Ance Lazio**; “*Women’s contribution to the bi-regional process of integration and economic development*” **Presidenza del Consiglio dei Ministri**; “*Sui generis*” **Ordine degli Avvocati Cagliari**; “*Change of pace for a change of culture, the role of women and the levers to be competitive: talent, merit and integration*” **Department of Law, La Sapienza di Roma**; “*Women, Banks and Development. Italy changes its pace to grow.*” **Associazione Bancaria Italiana**.

In collaboration with the **Cergas-Università Bocconi**, **coordinator** of different conferences, including: “*A 10-years’ experience: future perspectives of Public health*” at the **Camera dei Deputati**, “*Instruments for Innovative Finance in the Health sector*” at the **Università di Perugia**; “*How to rule differences: subsidiarity in the Health system*” at the **Camera dei Deputati**; “*Innovative Finance in Public Administration: Health*” held in Milan at the **Auditorium Farmafactoring**.

ADDITIONAL ACTIVITIES

President of “**Sui Generis**”: **International feminine network**.

She was in charge of the **Marisa Bellisario Foundation** for the Region of Latium, and member of the **Female Regional Council of Latium**.

Rome, April 2014

I authorize the use of my personal data pursuant to Legislative Decree No. 196 of 2003

[Signed] Donatella Visconti